April 1992

Electronic Market

TRENDS

The Authoritative Source for
Economic Information and Analysis
on the U.S. Electronics Industry

Contains:
February 1992 Factory Shipment Data
January 1992 Electronics Trade Data

TRENDS

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U.S. Electronics Industry Summary

U.S. Factory Sales February 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales[1]	23,607	23,395	0.9%	21,962	20,902	5.1%	41,455	39,430	5.1%

Electronics Foreign Trade Summary January 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS[2]	6,777	6,589	2.9%	6,022	5,584	7.8%
EXPORTS[3]	5,992	5,962	0.5%	5,808	5,857	-0.8%
BALANCE	(785)	(627)	25.2%	(214)	273	NA

Bilateral Trade Summary January 1992

(not seasonally adj millions of dollars)

	IMPORTS	% of Tot	EXPORTS	% of Tot	BALANCE
Japan	2,099	34.9%	611	10.5%	(1,488)
Canada	406	6.7%	1,035	17.8%	629
Mexico	393	6.5%	464	8.0%	71
Singapore	573	9.5%	266	4.6%	(307)
Taiwan	576	9.6%	195	3.4%	(381)
Korea	426	7.1%	189	3.3%	(237)
Germany	169	2.8%	413	7.1%	244
U.K.	144	2.4%	430	7.4%	286
Malaysia	350	5.8%	159	2.7%	(191)
France	61	1.0%	226	3.9%	165
Other	825	13.7%	1,820	31.3%	995

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Electronics Employment Sunmary January 1992

(thousands of workers)
Hourly Wage Index 1/88=100

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
PRODUCTION WORKERS	860.7	859.0	0.2%	859.4	909.8	-5.5%
ALL EMPLOYEES	1,836.0	1,840.4	-0.2%	1,833.0	1,937.0	-5.4%
HOURLY WAGE INDEX	NA	NA		114.7	111.0	3.3%

Electronics Producer Price Index February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX[4]	91.5	99.9	-8.4%	91.6	-0.1%

U.S. Electronics Economic Summary

February seasonally adjusted factory sales of electronics increased 0.9% from the prior month, while February unadjusted sales rose 5.1% from February 1991. For the first two months of 1992, sales grew 5.1%. The size of the year-to-year increase is partly attributable to the depressed state of the U.S. economy during the first quarter of 1991, but is still impressive in light of the 8.4% decline in the electronics composite producer price index. The large decline in the index is due mostly to the sharp drop registered by computers.

Seasonally adjusted January imports of electronics rose 2.9% from December 1991, while exports rose just 0.5%. This may reflect the improving situation in the U.S. economy and slower economic circumstances abroad.

Total electronics employment in January 1992, adjusted for seasonal variations, declined 0.2% from December 1991, while the number of production workers increased 0.2%. The hourly wages of production workers rose 3.3% from January 1991.

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Electronic Components
U.S. Factory Data February 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	4,761	4,735	0.6%	4,823	4,667	3.3%	9,234	8,778	5.2%
New Orders	4,833	4,915	-1.7%	5,178	5,520	-6.2%	9,901	9,498	4.2%
Production	4,811	4,639	3.7%	4,919	4,518	8.9%	9,279	8,608	7.8%
Inventory	7,612	7,562	0.7%	7,582	8,011	-5.4%	NA	NA	
Unfilled Orders	12,988	12,916	0.6%	13,027	12,808	1.7%	NA	NA	
Book/Bill Ratio	1.02	1.04	-2.2%	1.07	1.18	-9.2%	NA	NA	
Inv/Sales Ratio	1.60	1.60	0.1%	1.57	1.72	-8.4%	NA	NA	
Unf/Sales Ratio	2.73	2.73	NA	2.70	2.74	-1.6%	NA	NA	
Prod/Sales Ratio	1.01	0.98	3.1%	1.02	0.97	5.3%	NA	NA	

Electronic Components Economic Summary

Seasonally adjusted factory sales of electronic components rose 0.6% from the previous month, while new orders declined 1.7%. Despite this, sales of components grew 5.2% during the first two months of 1992 compared to 1991, while production grew 7.8%.

January seasonally adjusted imports of components declined 1.1% from December 1991, while at the same time, exports increased 10.6%. The large increase was spurred by a 29% increase in exports of passive components. January imports, not adjusted for seasonal variations, grew 4.2% compared to January 1991, slightly more than exports which rose 4%.

Total employment in the components sector declined 5.3% in January 1992 versus the same month in 1991. The number of production workers dropped 5.4% during the same period of time, and the hourly wage index of production workers rose 4.2%.

The electronic component producer price index declined 2.1% from February 1991.

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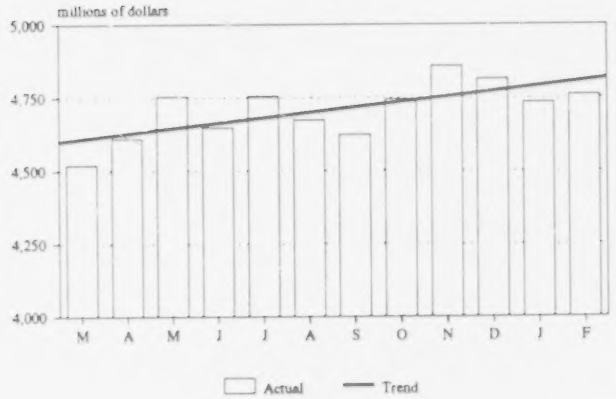
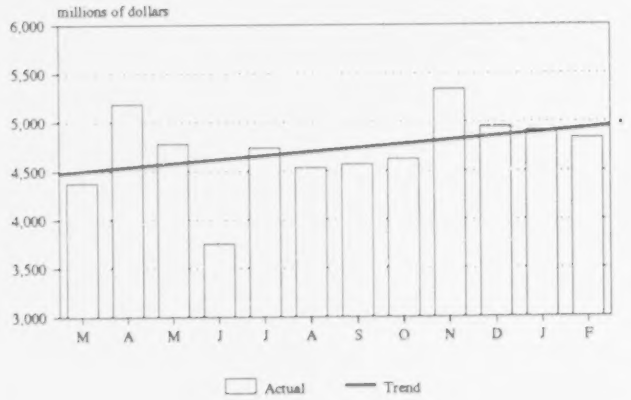
Electronic Components U.S. Factory Trends February 1992

(all data seasonally adjusted)

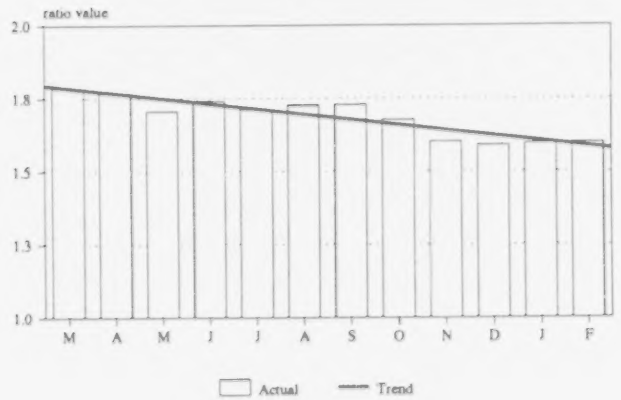
Factory Sales



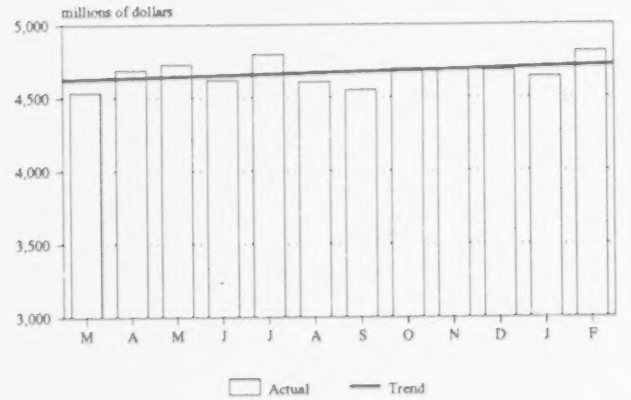
New Orders



Inventory/Sales Ratio



Production



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Electronics Components Foreign Trade Summary

Import/Export Summary January 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
IMPORTS	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
Electron Tubes	60	43	39.5%	56	37	52.3%
Passive	691	720	-4.0%	682	731	-6.7%
Solid State	1,116	1,125	-0.8%	1,078	976	10.4%
Total	1,867	1,888	-1.1%	1,816	1,744	4.2%
EXPORTS						
Electron Tubes	50	49	2.0%	49	49	0.6%
Passive	538	417	29.0%	526	463	13.6%
Solid State	1,179	1,131	4.2%	1,151	1,147	0.3%
Total	1,767	1,597	10.6%	1,726	1,659	4.0%
BALANCE						
Electron Tubes	(10)	6	NA	(7)	12	NA
Passive	(153)	(303)	-49.5%	(157)	(268)	-41.6%
Solid State	63	6	NA	73	171	-57.4%
Total	(100)	(291)	-65.6%	(91)	(85)	6.8%

Import/Export Country Summary January 1992

(not seasonally adj thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Japan	521,869	28.7%	Canada	411,439	23.8%
Mexico	182,139	10.0%	Mexico	148,969	8.6%
Canada	162,898	9.0%	Singapore	128,855	7.5%
Korea	156,915	8.6%	Japan	128,823	7.5%
Taiwan	156,391	8.6%	Malaysia	122,948	7.1%
Singapore	148,755	8.2%	Taiwan	105,067	6.1%
Malaysia	148,359	8.2%	U.K.	103,675	6.0%
Hong Kong	55,929	3.1%	Hong Kong	77,169	4.5%
Philippines	55,309	3.0%	Korea	70,967	4.1%
Germany	53,465	2.9%	Germany	60,315	3.5%
Other	174,416	9.6%	Other	367,429	21.3%

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Import/Export Product Summary January 1992

(not seasonally adj thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Cathode Ray Tubes	44,506	33,290	(11,216)
Receiving Tubes	235	993	758
Power and Special Purpose Tubes	11,595	15,024	3,429
Capacitors	44,232	45,961	1,730
Resistors	27,121	14,320	(12,800)
Relays	31,533	22,603	(8,930)
Connectors	37,094	28,574	(8,520)
Electronic Wire	67,584	91,044	23,461
Transformers	11,390	3,303	(8,087)
Power Supplies	81,918	11,542	(70,376)
Printed Circuits and Boards	124,015	166,260	42,245
Parts of TV/Audio Apparatus	182,665	110,082	(72,583)
Indicator Panels	30,110	3,978	(26,132)
Switches	12,778	2,672	(10,106)
Piezoelectric Crystals	11,800	3,754	(8,046)
Other Parts	19,898	21,473	1,575
Integrated Circuits			
EPROMs	40,269	22,630	(17,639)
Microprocessors	69,790	92,304	22,515
DRAMs	202,856	89,153	(113,703)
SRAMs	49,048	19,229	(29,819)
Analog	104,028	54,519	(49,509)
Other	385,439	252,409	(133,030)
Diodes	28,473	14,691	(13,782)
Transistors	40,278	6,005	(34,273)
Chips, Wafers, and Parts all Types	136,116	581,720	445,604
Other Semiconductor Devices	21,019	14,522	(6,497)
Solar Cells	655	3,602	2,946
Total	1,816,445	1,725,656	(90,788)

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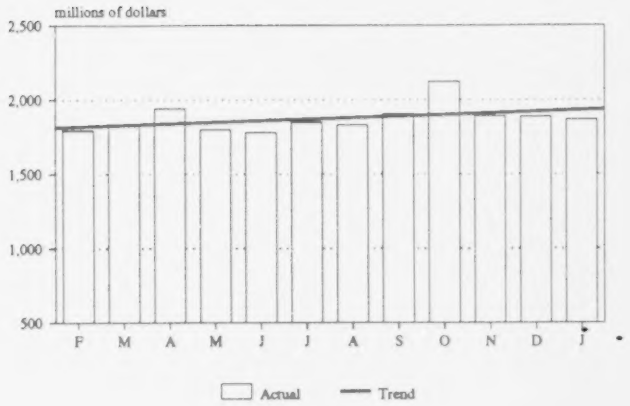
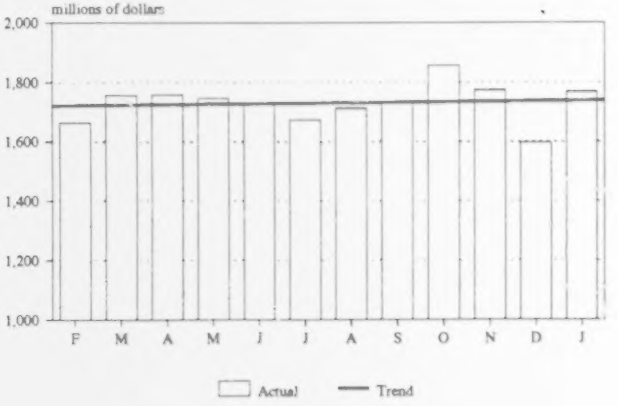
Electronic Components Trade Trends January 1992

(all data seasonally adjusted)

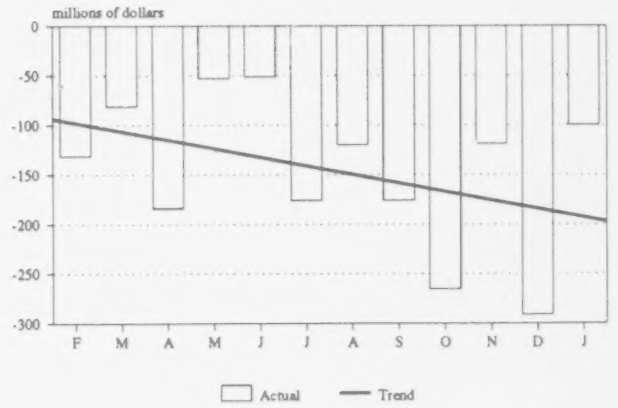
Imports



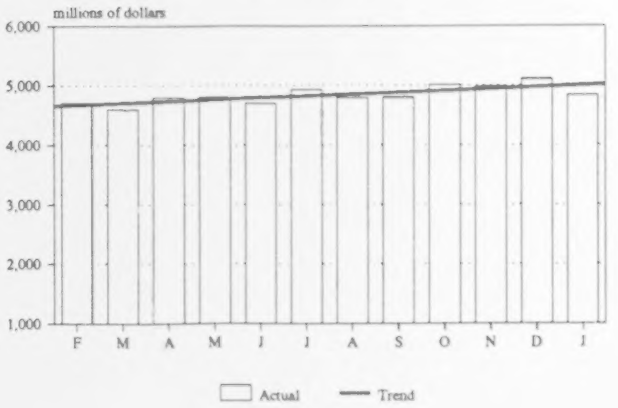
Exports



Balance of Trade



Consumption



Electronic Component Employment January 1992

(thousands of workers)

	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	347.3	367.1	-5.4%	343.5	1.1%
Electron Tubes	18.3	19.8	-7.6%	16.3	12.3%
Semiconductors	88.9	92.4	-3.8%	87.2	1.9%
Other	240.1	254.9	-5.8%	240.0	NA
ALL EMPLOYEES	592.7	626.0	-5.3%	593.1	-0.1%
Electron Tubes	27.1	30.4	-10.9%	25.0	8.4%
Semiconductors	222.6	232.0	-4.1%	224.7	-0.9%
Other	343.0	363.6	-5.7%	343.4	-0.1%
HOURLY WAGE INDEX	116.2	111.6	4.2%	115.3	0.8%
ANNUAL SALES/EMP[6]	$92,638	$85,732	8.1%	$91,672	1.1%

Electronic Component Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX	98.8	100.9	-2.1%	98.8	NA
CRTs	98.7	100.0	-1.3%	98.7	NA
Capacitors	99.3	100.4	-1.1%	102.4	-3.0%
Resistors	100.3	99.0	1.3%	96.6	3.9%
Relays	103.0	100.4	2.6%	102.2	0.8%
Switches	101.2	102.5	-1.2%	101.9	-0.6%
Connectors	106.2	99.4	6.8%	105.9	0.2%
Filters	104.8	103.4	1.4%	105.0	-0.1%
Antennae	89.5	100.7	-11.1%	89.5	NA
Diodes	99.4	100.0	-0.6%	99.4	NA
Transistors	98.5	98.9	-0.4%	98.6	-0.1%
Semiconductors	95.4	100.7	-5.3%	94.8	0.6%
Printed Circuits	99.5	99.7	-0.3%	99.1	0.4%
Electronic Wire	99.5	100.9	-1.4%	99.6	-0.1%

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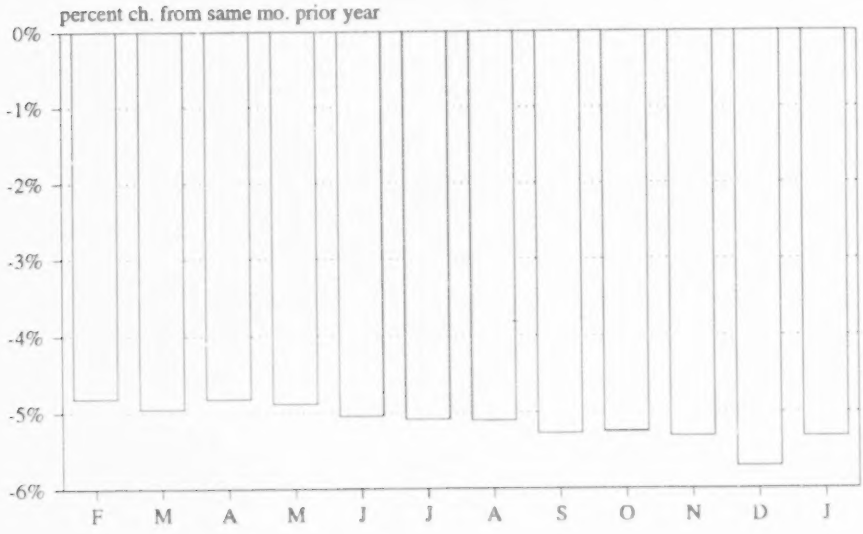
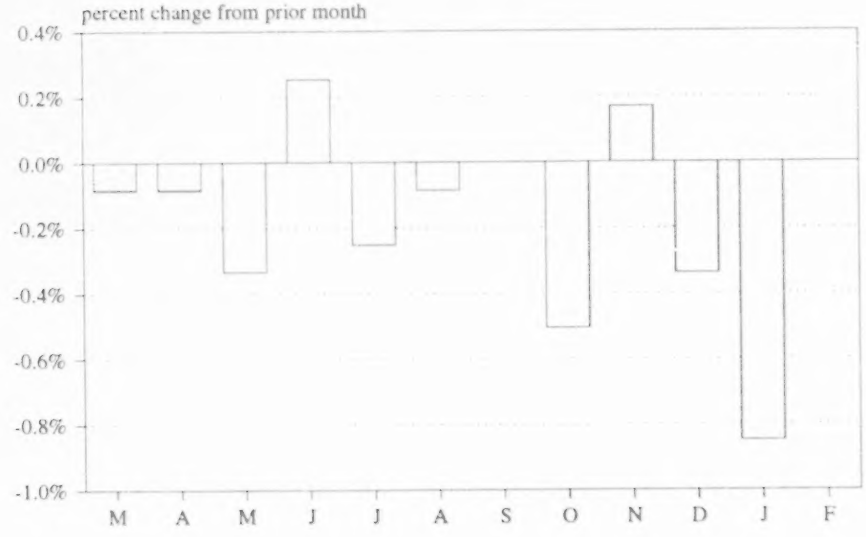
Electronic Components
All Employees January 1992



Electronic Components
Composite Price Index February 1992



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Domestically-Produced Consumer Electronics
U.S. Factory Data
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales[5]	865	806	7.3%	818	660	24.0%	1,496	1,278	17.0%
Inventory	1,455	1,455	NA	1,589	1,448	9.8%	NA	NA	
Inv/Sales Ratio	1.68	1.81	-6.9%	1.94	2.19	-11.5%	NA	NA	

Total Consumer Electronics Sales Including Imports
(not seasonally adjusted millions of dollars)

	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
VIDEO PRODUCTS	808	750	7.7%	1,584	1,351	17.3%
Color TVs	455	460	-1.0%	867	806	7.6%
VCR Decks	201	136	47.6%	390	260	50.1%
Camcorders	90	89	NA	194	165	17.7%
Other	62	65	-4.6%	134	121	10.7%
AUDIO PRODUCTS	708	646	9.6%	1,355	1,285	5.4%
Portable	161	124	29.8%	319	264	20.9%
Home Components	118	127	-6.7%	245	273	-10.1%
Autosound	341	312	9.1%	615	571	7.8%
Audio Systems	88	83	5.9%	175	178	-1.5%
HOME INFORMATION EQUIPMENT	818	790	3.6%	1,604	1,562	2.7%
BLANK MEDIA AND ACCESSORIES	333	312	6.8%	661	619	6.8%
TOTAL[7]	2,667	2,498	6.8%	5,204	4,817	8.0%

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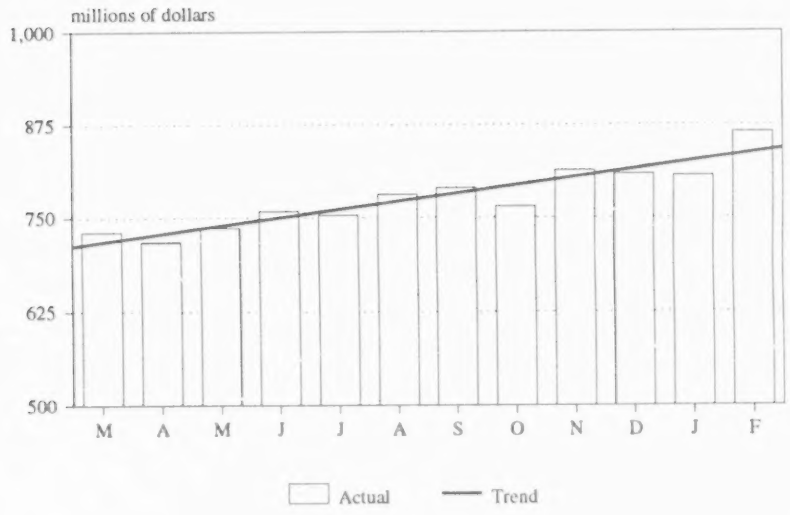
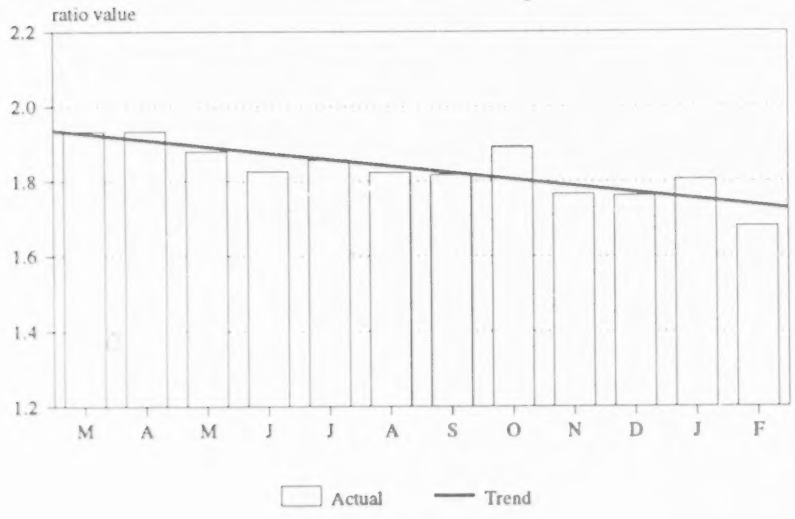
Domestically-Produced Consumer Electronics
U.S. Factory Trends February 1992

Factory Sales



Inventory/Sales Ratio



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Consumer Electronics Foreign Trade Summary

Import/Export Summary January 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS	1,605	1,243	29.1%	1,095	907	20.7%
EXPORTS	237	234	1.3%	220	190	15.8%
BALANCE	(1,368)	(1,009)	35.6%	(875)	(717)	22.0%

Import/Export Country Summary January 1992

(not seasonally adj thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Japan	494,784	45.2%	Canada	62,275	28.3%
Korea	130,142	11.9%	Mexico	45,778	20.8%
Malaysia	104,794	9.6%	Japan	21,935	10.0%
Mexico	103,558	9.5%	Taiwan	11,272	5.1%
China	76,866	7.0%	Germany	8,540	3.9%
Singapore	62,468	5.7%	U.K.	7,070	3.2%
Taiwan	44,980	4.1%	Netherlands	6,912	3.1%
Thailand	38,781	3.5%	Hong Kong	5,442	2.5%
Hong Kong	7,975	0.7%	Argentina	4,394	2.0%
Brazil	6,357	0.6%	Venezuela	3,601	1.6%
Other	24,349	2.2%	Other	42,749	19.4%

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Import/Export Product Summary January 1992

(not seasonally adj thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Color TV Receivers	120,963	35,632	(85,332)
Monochrome TV Receivers	5,573	4,301	(1,272)
VCR Decks	214,654	15,202	(199,452)
Camcorders	99,081	NA	(99,081)
Videocassette Players	6,355	NA	(6,355)
Laserdisc Players	12,507	5,221	(7,286)
Portable Audio Equipment	104,547	7,070	(97,477)
Separate Audio Components	193,023	73,154	(119,869)
Home Radios	8,511	93	(8,418)
Home Radio/Tape Combinations	76,475	3,832	(72,643)
Autosound Equipment	101,878	24,036	(77,841)
Blank Media	61,546	24,465	(37,082)
Video Games	89,943	26,963	(62,979)
Total	1,095,054	219,968	(875,086)

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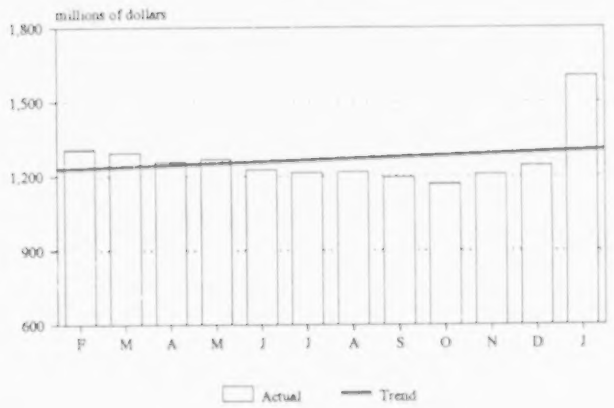
Consumer Electronics Trade Trends January 1992

(all data seasonally adjusted)

Imports



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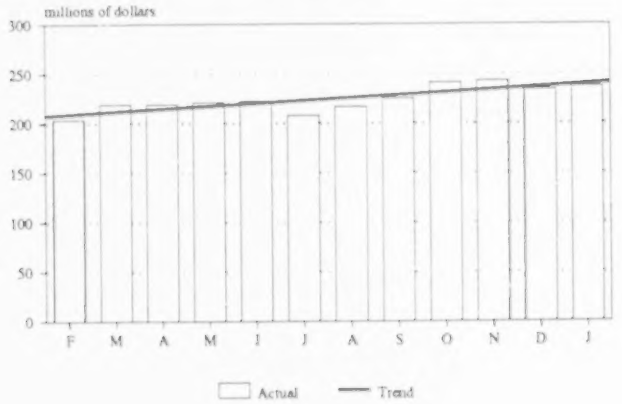
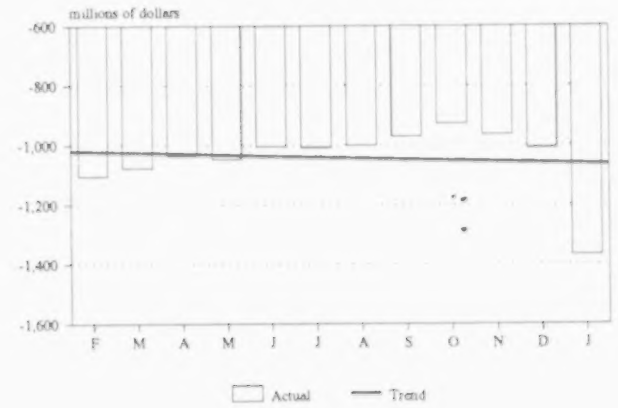
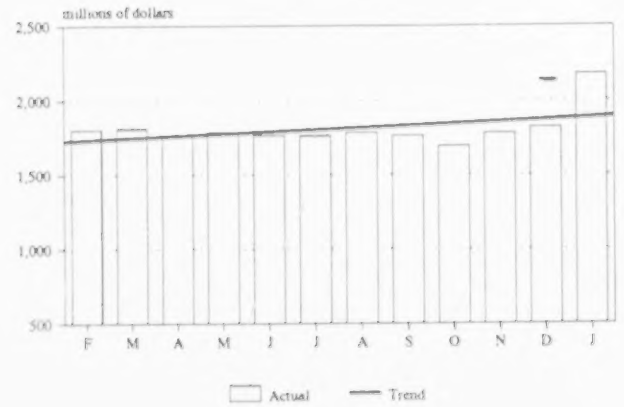


Balance of Trade



Consumption



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Consumer Electronics Employment January 1992

(thousands of workers)

	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	38.9	38.7	0.5%	39.4	-1.3%
ALL EMPLOYEES	59.5	60.0	-0.8%	60.2	-1.2%
HOURLY WAGE INDEX	116.5	113.5	2.7%	117.3	-0.6%
ANNUAL SALES/EMP[6]	$154,934	$132,818	16.7%	$153,134	1.2%

Consumer Electronics Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX[8]	94.9	99.9	-5.1%	95.2	-0.3%
Home Audio	86.9	100.6	-13.6%	86.9	NA
Portable Audio	98.0	96.8	1.3%	101.0	-3.0%
Autosound	94.4	100.4	-5.9%	94.4	NA
Audio Systems	93.6	102.3	-8.5%	93.6	NA
Color TV	98.3	99.3	-1.0%	98.3	NA
Projection TV	98.2	99.8	-1.6%	98.2	NA
VCR Decks	96.9	102.0	-5.0%	96.9	NA
Camcorders	92.7	98.4	-5.8%	92.2	0.5%

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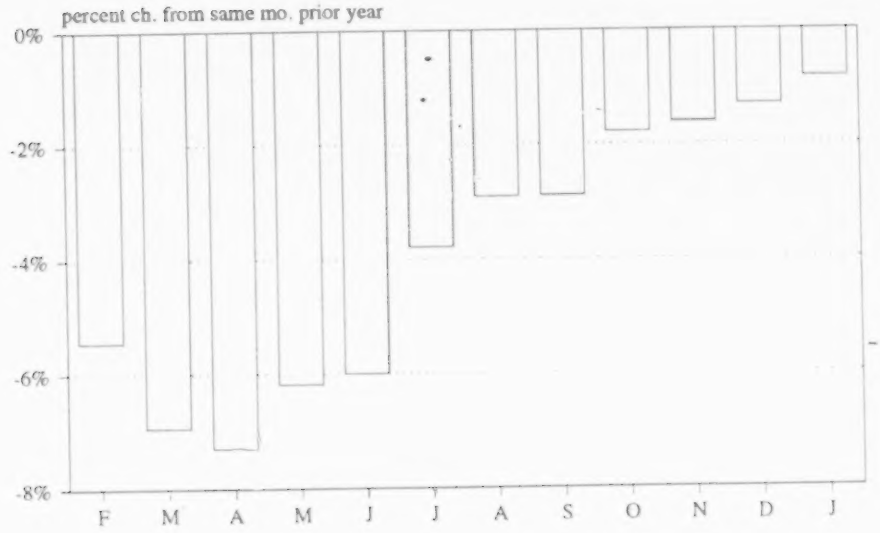
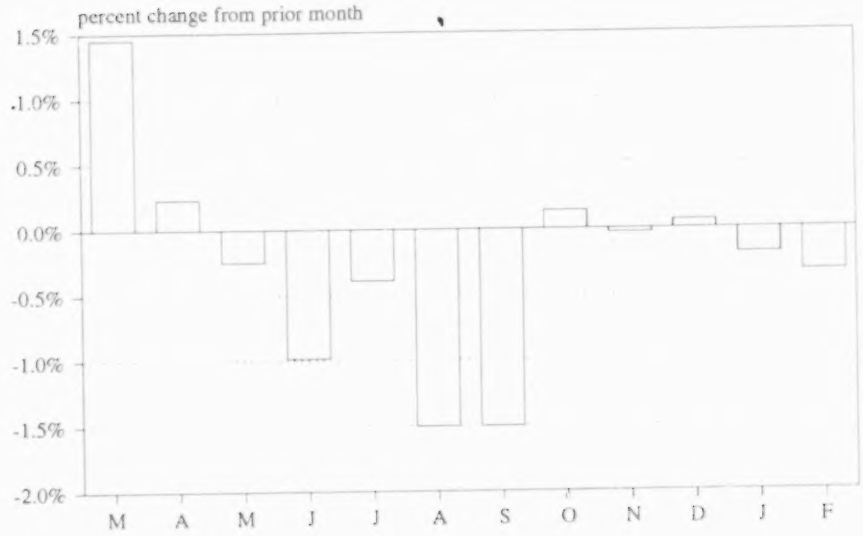
Consumer Electronics
All Employees January 1992



Consumer Electronics
Composite Price Index February 1992



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Telecommunications Equipment
U.S. Factory Data February 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	3,039	3,105	-2.1%	2,892	2,762	4.7%	5,557	5,255	5.8%
New Orders	2,902	3,029	-4.2%	2,785	3,098	-10.1%	5,448	5,210	4.6%
Production	2,945	3,210	-8.3%	2,833	2,808	0.9%	5,588	5,652	-1.1%
Inventory	4,648	4,742	-2.0%	4,615	4,632	-0.4%	NA	NA	
Unfilled Orders	13,734	13,871	-1.0%	13,801	15,748	-12.4%	NA	NA	
Book/Bill Ratio	0.95	0.98	-2.1%	0.96	1.12	-14.1%	NA	NA	
Inv/Sales Ratio	1.53	1.53	0.1%	1.60	1.68	-4.8%	NA	NA	
Unf/Sales Ratio	4.52	4.47	1.2%	4.77	5.70	-16.3%	NA	NA	
Prod/Sales Ratio	0.97	1.03	-6.3%	0.98	1.02	-3.7%	NA	NA	

Telecommunications Equipment Economic Summary

Seasonally adjusted factory sales of telecommunications equipment declined 2.1% from January, while unadjusted February sales rose 4.7% over 1991, and 5.8% for the first two months of 1992. Unadjusted factory production declined 8.3% from February 1991, and has declined 1.1% during the first two months of 1992.

January imports were unchanged on a seasonally adjusted basis from December 1991, while exports declined 2%. Imports, not adjusted for seasonal variations, rose 7.7% to $624 million from January 1991, while exports grew 3%.

Total employment in the telecommunications industry declined 5% versus January 1991. The number of production workers dropped 3.4% from a year ago, as the hourly wage index increased 4.8%.

The February producer price index for telecommunications equipment increased 1.7% from 1991, but was virtually unchanged from January 1992.

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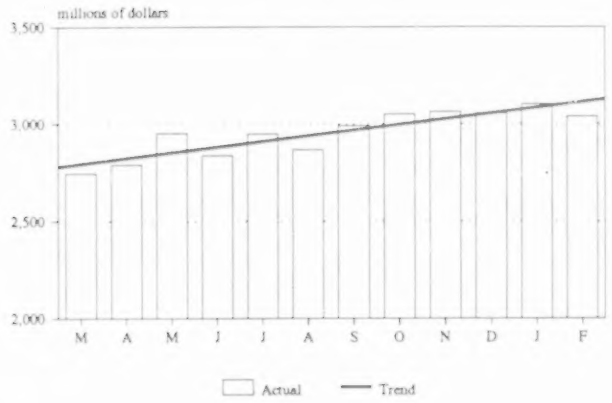
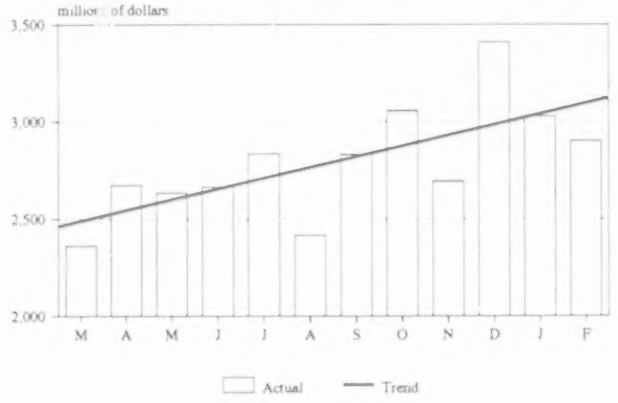
Telecommunications Equip. U.S. Factory Trends February 1992

(all data seasonally adjusted)

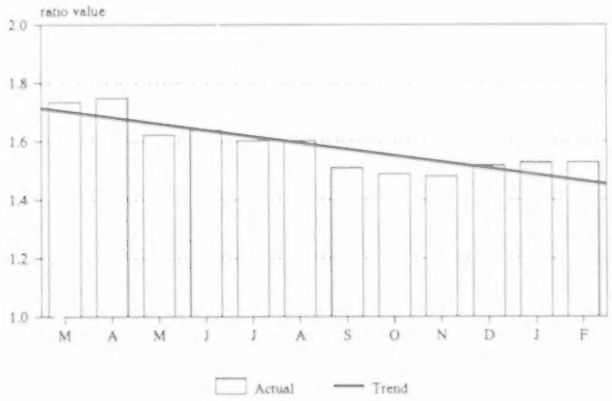
Factory Sales



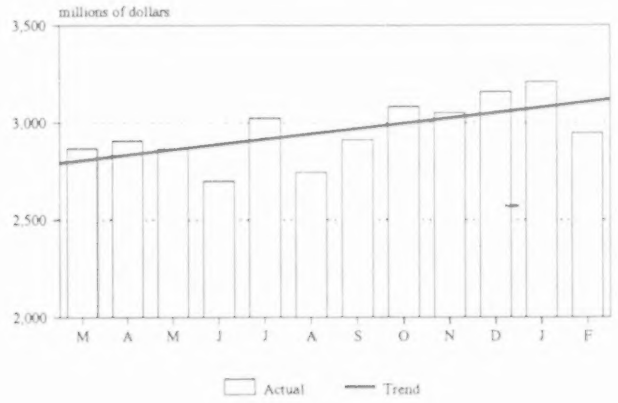
New Orders



Inventory/Sales Ratio



Production



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Telecommunications Foreign Trade Summary

Import/Export Summary January 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS	660	660	NA	624	580	7.7%
EXPORTS	690	704	-2.0%	659	640	3.0%
BALANCE	30	44	-31.8%	35	60	-42.5%

Import/Export Country Summary January 1992
(not seasonally adj thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Japan	217,124	34.8%	Canada	96,122	14.6%
Canada	70,526	11.3%	Mexico	89,547	13.6%
Malaysia	46,525	7.5%	Australia	83,626	12.7%
Taiwan	43,666	7.0%	Japan	38,933	5.9%
China	39,227	6.3%	U.K.	32,160	4.9%
Korea	33,740	5.4%	Germany	23,296	3.5%
Mexico	28,361	4.5%	Korea	20,211	3.1%
Singapore	24,209	3.9%	Taiwan	18,418	2.8%
Thailand	23,366	3.7%	France	18,479	2.8%
Sweden	15,222	2.4%	Hong Kong	16,229	2.5%
Other	82,518	13.2%	Other	221,975	33.7%

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Import/Export Product Summary January 1992

(not seasonally adj thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Telephone Sets and Parts	78,036	26,500	(51,537)
Telephonic Apparatus and Parts	93,596	123,217	29,621
Telegraphic Apparatus and Parts	38,089	57,226	19,137
Radio Transmitters	5,343	19,692	14,348
Radio Receivers	15,949	19,640	3,690
Radio Transceivers	39,061	66,943	27,882
Telephone Answering Devices	22,831	10,327	(12,504)
TV Transmission/Reception App.	131,933	218,458	86,525
Cellular Telephones	26,051	44,492	18,441
Facsimile Machines	67,217	NA	(67,217)
Cordless Telephones	78,208	9,372	(68,836)
Modems	13,861	28,936	15,075
Paging Alert Devices	954	64	(890)
Fiber Optic Cable	1,311	11,514	10,203
Other Cable and Parts	12,043	22,617	10,574
Total	624,484	658,996	34,512

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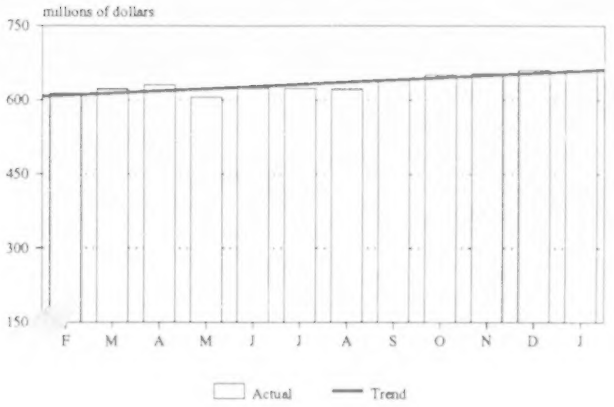
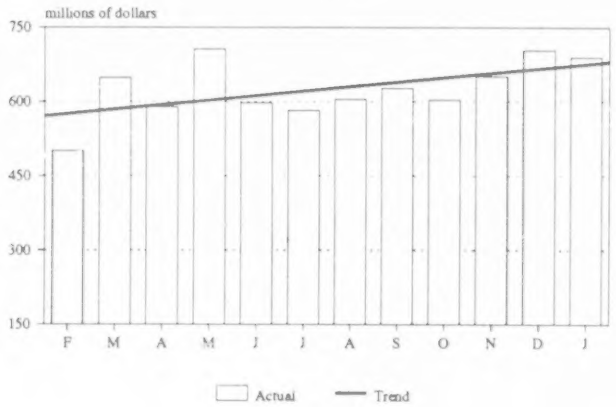
Telecommunications Equipment Trade Trends January 1992

(all data seasonally adjusted)

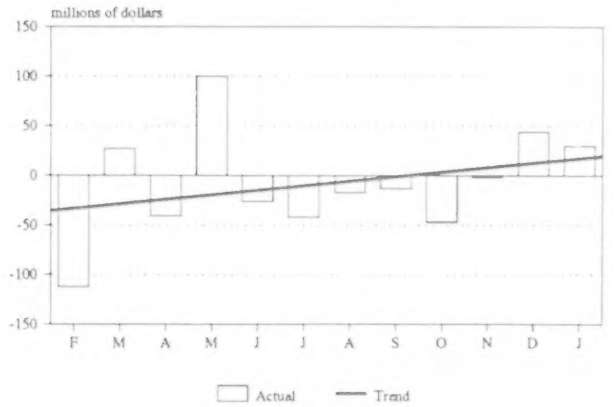
Imports



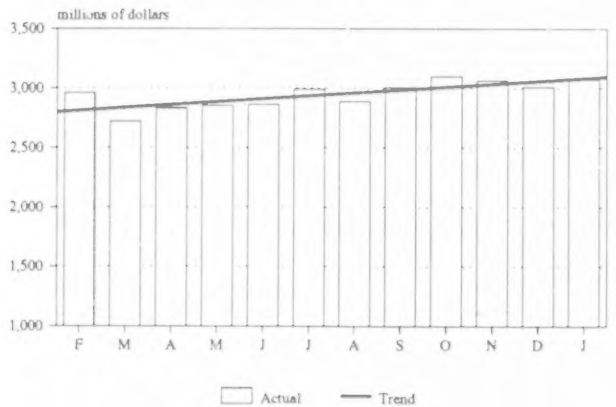
Exports



Balance of Trade



Consumption



Telecommunications Equipment Employment January 1992

(thousands of workers)

	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	123.1	127.6	-3.5%	123.1	NA
Telephone Equip.	64.6	65.5	-1.4%	64.7	-0.2%
Other	58.5	62.1	-5.8%	58.4	0.2%
ALL EMPLOYEES	242.8	255.5	-5.0%	243.8	-0.4%
Telephone Equip.	119.2	124.1	-3.9%	120.1	-0.7%
Other	123.6	131.4	-5.9%	123.7	-0.1%
HOURLY WAGE INDEX	109.7	104.7	4.8%	109.4	0.3%
ANNUAL SALES/EMP[6]	$108,084	$97,401	11.0%	$107,383	0.7%

Telecommunications Equipment Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX	102.6	100.9	1.7%	102.7	NA
Line Transmission	98.1	99.9	-1.8%	98.1	0.1%
Switching Equipment	103.8	103.2	0.6%	104.2	-0.4%
Telephone Sets	93.4	95.2	-1.8%	94.2	-0.8%
Other Telephone	101.8	101.3	0.5%	100.8	1.0%
Broadcast Equipment	102.1	99.8	2.3%	102.2	-0.1%
Mobile Communications	104.0	100.0	4.0%	104.1	-0.1%
Intercom Systems	101.9	101.4	0.6%	102.3	-0.4%
Fiber Optic Cable	104.0	99.6	4.4%	103.9	0.1%

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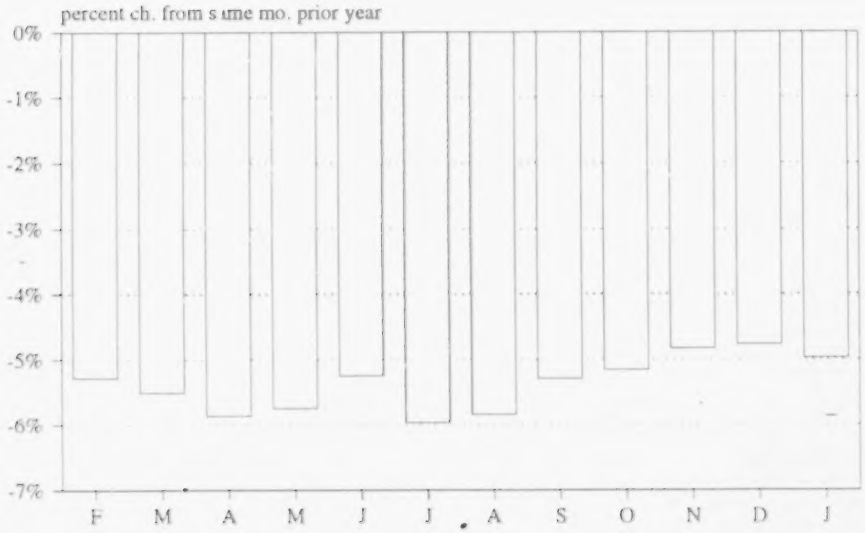
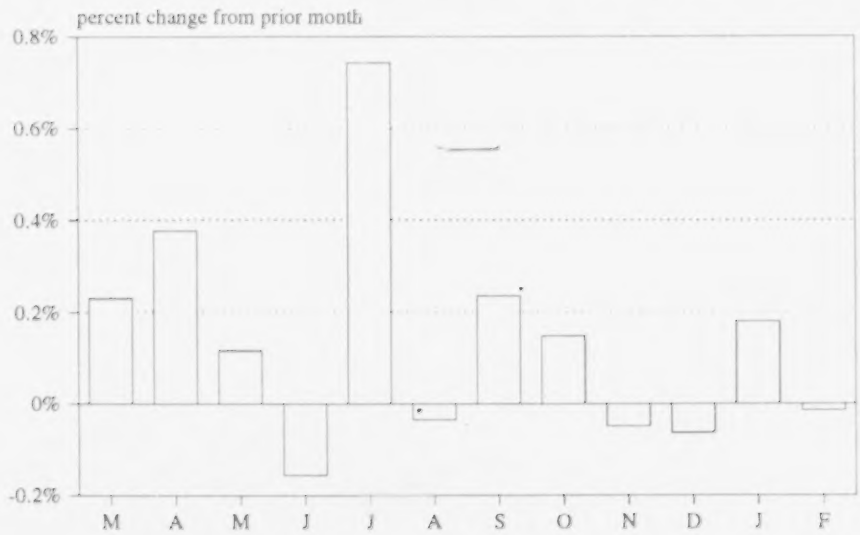
Telecommunications Equipment
All Employees January 1992



Telecommunicatons Equipment
Composite Price Index February 1992



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Other Specialized Communications
U.S. Factory Data February 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	2,660	2,540	4.7%	2,439	2,394	1.9%	4,458	4,520	-1.4%
New Orders	2,276	2,713	-16.1%	2,191	2,848	-23.1%	4,562	4,434	2.9%
Production	2,451	2,223	10.2%	2,420	2,661	-9.1%	4,334	4,843	-10.5%
Inventory	7,348	7,557	-2.8%	7,361	8,448	-12.9%	NA	NA	
Unfilled Orders	36,313	36,696	-1.0%	36,954	39,601	-6.7%	NA	NA	
Book/Bill Ratio	0.86	1.07	-19.9%	0.90	1.19	-24.5%	NA	NA	
Inv/Sales Ratio	2.76	2.98	-7.2%	3.02	3.53	-14.5%	NA	NA	
Unf/Sales Ratio	13.65	14.45	-5.5%	15.15	16.54	-8.4%	NA	NA	
Prod/Sales Ratio	0.92	0.88	5.3%	0.99	1.11	-10.8%	NA	NA	

Other Specialized Communications Economic Summary

Seasonally adjusted factory sales of other specialized communications equipment rose sharply from January 1991, posting a 4.6% gain in this volatile sector. For the first two months of 1992, unadjusted factory sales declined 1.4%, while production dropped 10.5%, partially accounting for a 12.9% drop in inventories. January imports, on a seasonally adjusted basis, increased 5.3% from December 1991, as exports declined 15%.

Sharp defense cutbacks are evident in the employment data for this sector. Total production workers declined 11.5% in January 1992, versus January 1991. Total employment in this sector dropped 8.2% from January 1991, while the average annual sales per employee was increased 3.3%.

The February composite producer price index for this sector was unchanged from the prior month, and rose just 0.5% from February 1991.

This sector includes radar equipment, electronic search/navigation equipment, electronic guidance systems, and electronic surveillance systems.

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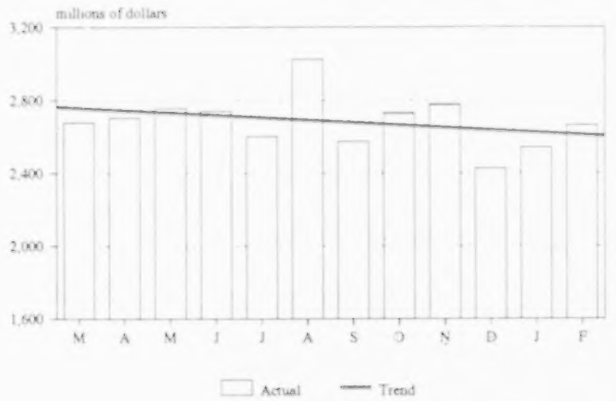
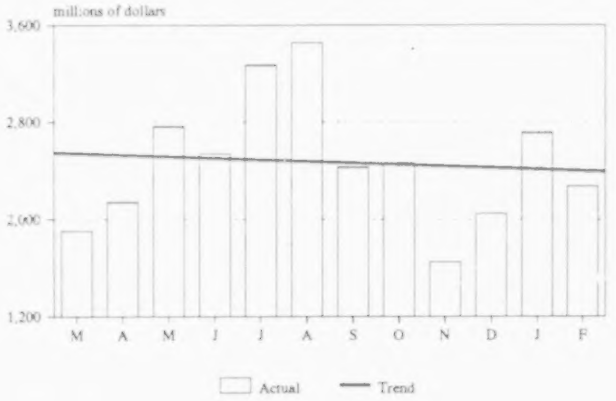
Other Communications U.S. Factory Trends February 1992

(all data seasonally adjusted)

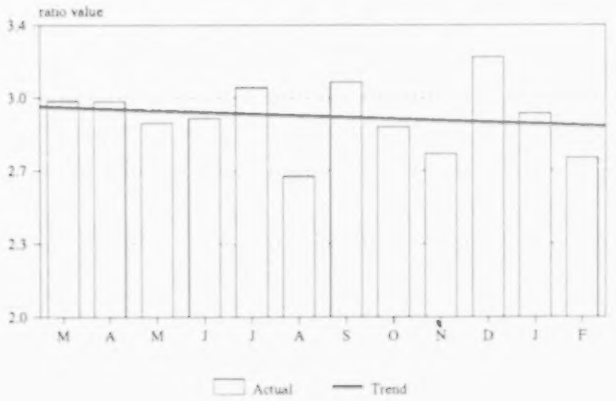
Factory Sales



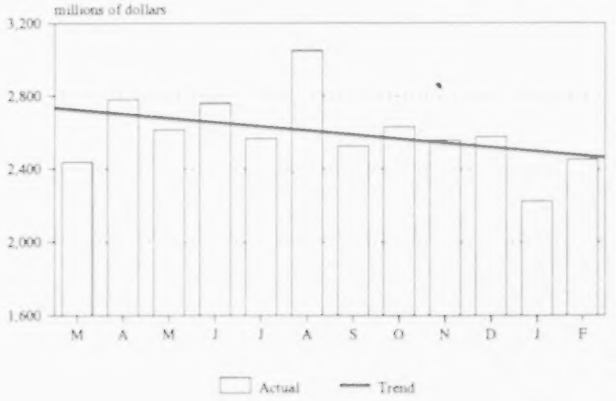
New Orders



Inventory/Sales Ratio



Production



Other Specialized Communications Foreign Trade Summary

Import/Export Summary January 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS	80	76	5.3%	82	84	-2.7%
EXPORTS	192	226	-15.0%	194	234	-17.3%
BALANCE	112	150	-25.3%	112	150	-25.4%

Import/Export Country Summary January 1992

(not seasonally adj thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Canada	11,151	13.6%	Canada	20,953	10.8%
U.K.	15,928	19.5%	France	19,064	9.8%
Japan	12,732	15.6%	Japan	19,671	10.2%
Mexico	5,756	7.0%	Korea	18,497	9.6%
Taiwan	7,260	8.9%	U.K.	17,322	8.9%
France	4,429	5.4%	Netherlands	14,192	7.3%
Korea	4,798	5.9%	Turkey	7,557	3.9%
Israel	3,529	4.3%	Spain	7,042	3.6%
Denmark	2,911	3.6%	Mexico	6,179	3.2%
China	3,109	3.8%	Germany	5,473	2.8%
Other	10,128	12.4%	Other	57,608	29.8%

Import/Export Product Summary January 1992

(not seasonally adj thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Smoke Detectors and Other Alarms	17,087	17,191	104
Sound/Sight Signaling Apparatus	835	3,722	2,887
Radar/Radio Navigational Equip.	62,638	170,759	108,121
Meteorological/Geophysical Inst.	1,171	1,886	715
Total	81,731	193,558	111,826

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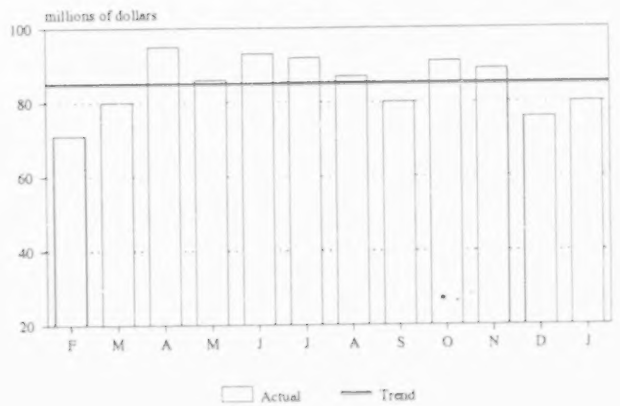
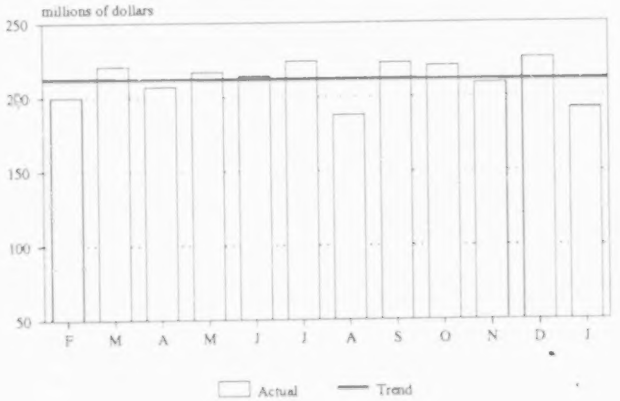
Other Specialized Communications Trade Trends January 1992

(all data seasonally adjusted)

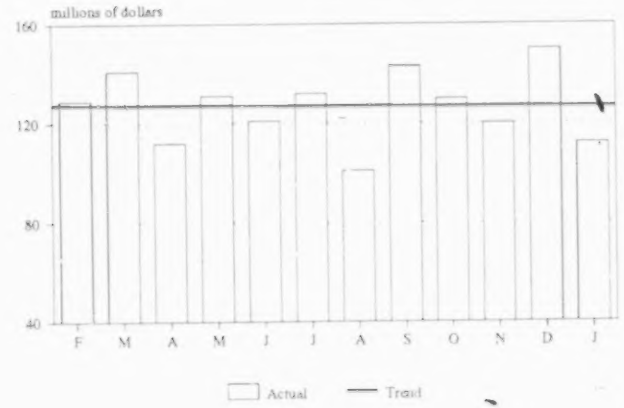
Imports



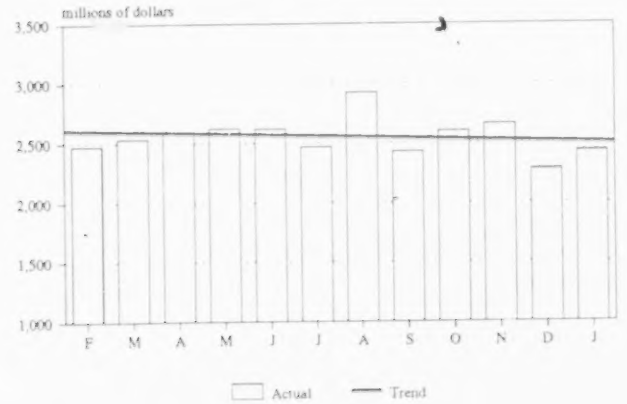
Exports



Balance of Trade



Consumption



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Other Specialized Communications Employment January 1992

(thousands of workers)

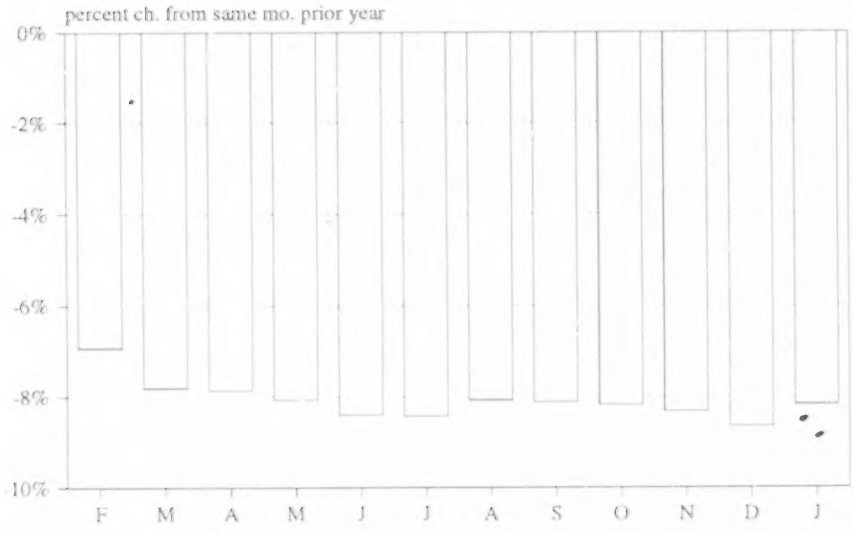
	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	78.2	88.4	-11.5%	78.5	-0.4%
ALL EMPLOYEES	249.4	271.6	-8.2%	252.4	-1.2%
HOURLY WAGE INDEX	118.5	115.6	2.6%	119.7	-1.0%
ANNUAL SALES/EMP[6]	$123,922	$119,978	3.3%	$123,466	0.4%

Other Specialized Communications Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX	100.4	99.9	0.5%	100.4	NA
Navigation Systems	102.5	100.0	2.5%	102.0	0.6%
Radar Equipment	100.5	100.0	0.5%	100.5	NA
Defense Electronics	99.5	99.7	-0.2%	99.7	-0.2%

Other Specialized Communications
All Employees January 1992



Other Specialized Communications
Composite Price Index February 1992

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Computers & Peripherals
U.S. Factory Data February 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	4,710	4,820	-2.3%	4,041	3,703	9.1%	7,631	6,951	9.8%
New Orders	4,517	4,562	-1.0%	3,908	3,759	4.0%	7,309	7,260	0.7%
Production	4,548	4,934	-7.8%	3,989	3,875	2.9%	7,804	7,238	7.8%
Inventory	7,333	7,495	-2.2%	7,355	8,231	-10.6%	NA	NA	
Unfilled Orders	7,487	7,680	-2.5%	7,329	9,005	-18.6%	NA	NA	
Book/Bill Ratio	0.96	0.95	1.3%	0.97	1.02	-4.7%	NA	NA	
Inv/Sales Ratio	1.56	1.55	0.1%	1.82	2.22	-18.1%	NA	NA	
Unf/Sales Ratio	1.59	1.59	-0.2%	1.81	2.43	-25.4%	NA	NA	
Prod/Sales Ratio	0.97	1.02	-5.9%	0.99	1.05	-5.7%	NA	NA	

Computer & Peripheral Economic Summary

Seasonally adjusted factory sales of computer & peripheral equipment fell 2.3% from the prior month, the first month-to-month drop in three months, while unadjusted sales rose 9.1% from the prior year. For the first two months of 1992, factory sales have increased 9.2%.

The deterioration of the trade surplus in this sector continued in January 1992. Seasonally adjusted imports of computers & peripheral equipment fell 4.8% from December 1991, but exports fell nearly twice as much, dropping 7.6%. On an unadjusted basis, January 1992's trade surplus was nearly 69% below the surplus of January 1991.

Employment declines in this sector, which had been slowing 4-6 months ago, seem to have regained momentum. Total employment in this sector declined 5.2% from January 1991, while production workers fell 1.9%.

The composite producer price index for computers & peripherals posted a 20% decline from February 1991, and fell 0.4% from January 1992.

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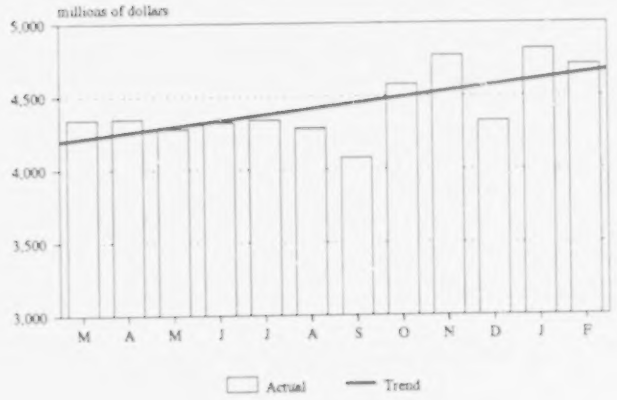
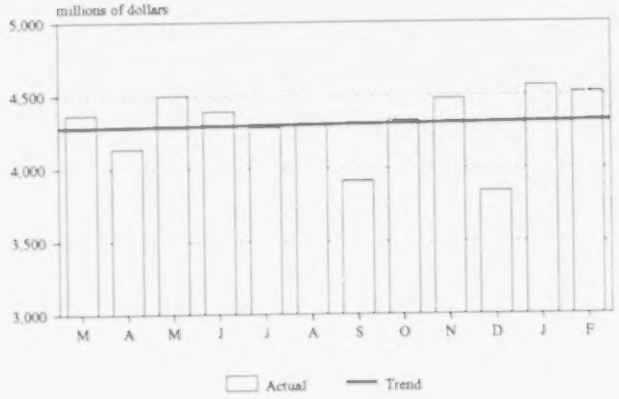
Computers & Peripherals U.S. Factory Trends February 1992

(all data seasonally adjusted)

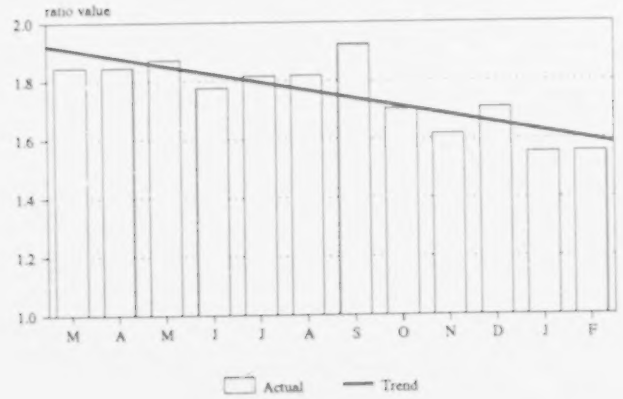
Factory Sales



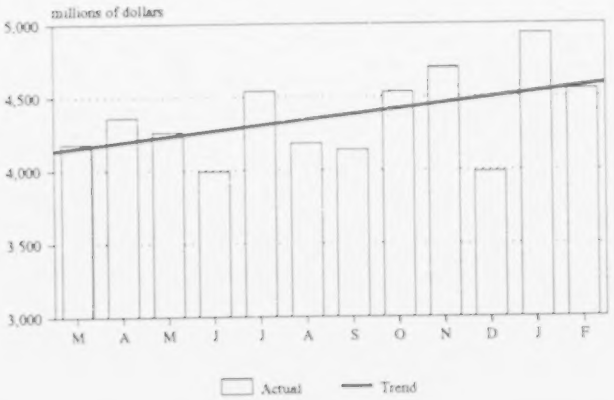
New Orders



Inventory/Sales Ratio



Production



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Computer & Peripheral Foreign Trade Summary

Import/Export Summary January 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS	2,201	2,312	-4.8%	2,063	1,887	9.3%
EXPORTS	2,274	2,460	-7.6%	2,192	2,300	-4.7%
BALANCE	73	148	-50.7%	129	413	-68.8%

Import/Export Country Summary January 1992

(not seasonally adj thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Japan	739,303	35.8%	Canada	340,809	15.5%
Singapore	334,687	16.2%	Japan	267,220	12.2%
Taiwan	318,095	15.4%	Germany	233,248	10.6%
Canada	130,340	6.3%	U.K.	222,292	10.1%
Korea	98,900	4.8%	Netherlands	135,927	6.2%
U.K.	61,065	3.0%	France	109,094	5.0%
Mexico	53,584	2.6%	Singapore	102,482	4.7%
Hong Kong	49,327	2.4%	Mexico	87,045	4.0%
Malaysia	49,302	2.4%	Australia	64,331	2.9%
Thailand	45,655	2.2%	Ireland	51,518	2.4%
Other	183,021	8.9%	Other	578,194	26.4%

Import/Export Product Summary January 1992

(not seasonally adj thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Computers	281,413	580,855	299,442
Monitors	257,027	57,145	(199,882)
Disk Drives and Blank	554,033	423,588	(130,445)
Printers	210,896	101,426	(109,470)
Other Computer Peripherals	52,563	92,940	40,377
Other Machines and Parts	707,348	936,207	228,859
Total	2,063,279	2,192,160	128,881

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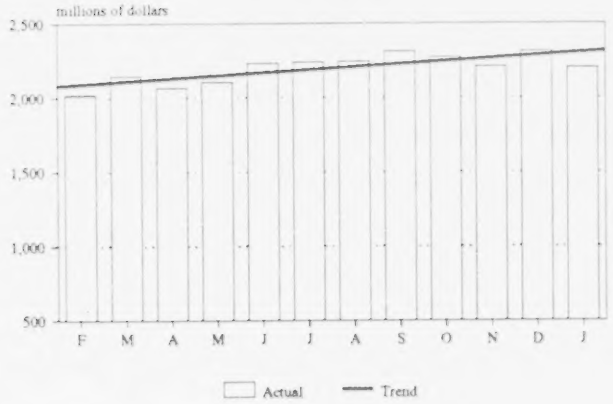
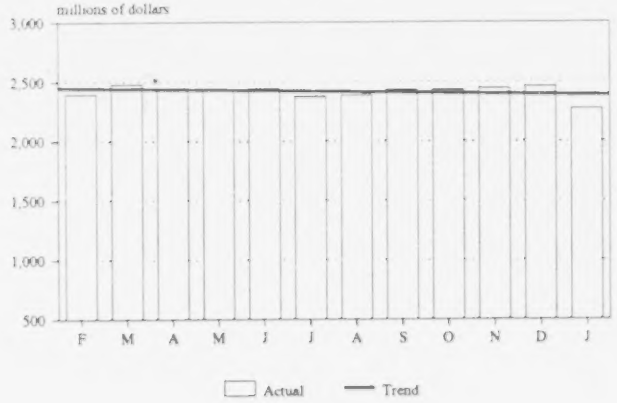
Computers & Peripherals Trade Trends January 1992

(all data seasonally adjusted)

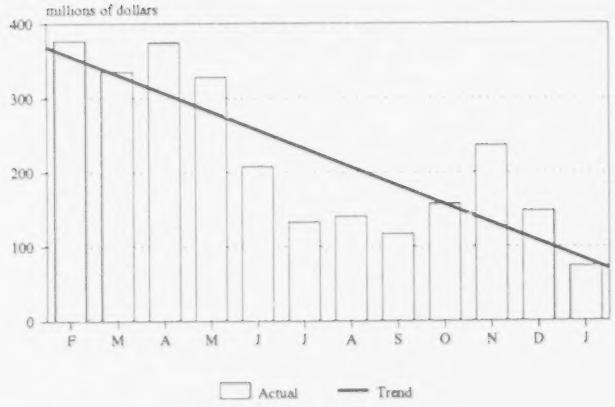
Imports



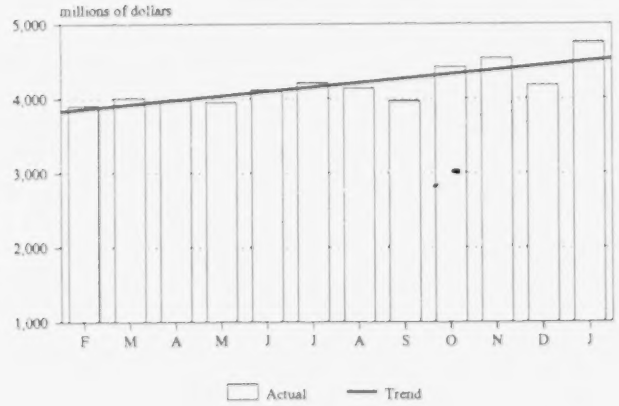
Exports



Balance of Trade



Consumption



Computer & Peripheral Employment January 1992

(thousands of workers)

	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	130.6	133.1	-1.9%	131.7	-0.8%
Computers	63.7	68.1	-6.5%	64.6	-1.4%
Other	66.9	65.0	2.9%	67.1	-0.3%
ALL EMPLOYEES	406.6	428.8	-5.2%	408.6	-0.5%
Computers	253.3	271.0	-6.5%	255.0	-0.7%
Other	153.3	157.8	-2.9%	153.6	-0.2%
HOURLY WAGE INDEX	115.0	112.5	2.2%	114.9	0.1%
ANNUAL SALES/EMP[6]	$106,130	$102,140	3.9%	$104,879	1.2%

Computer & Peripheral Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX	78.6	97.7	-19.6%	78.9	-0.4%
16-bit Computers	75.1	98.5	-23.8%	75.1	NA
32-bit Computers	75.0	96.1	-22.0%	75.7	-0.9%
Hard Disks	100.7	100.0	0.7%	100.7	NA
Floppy Diskettes	96.2	100.0	-3.8%	96.2	NA

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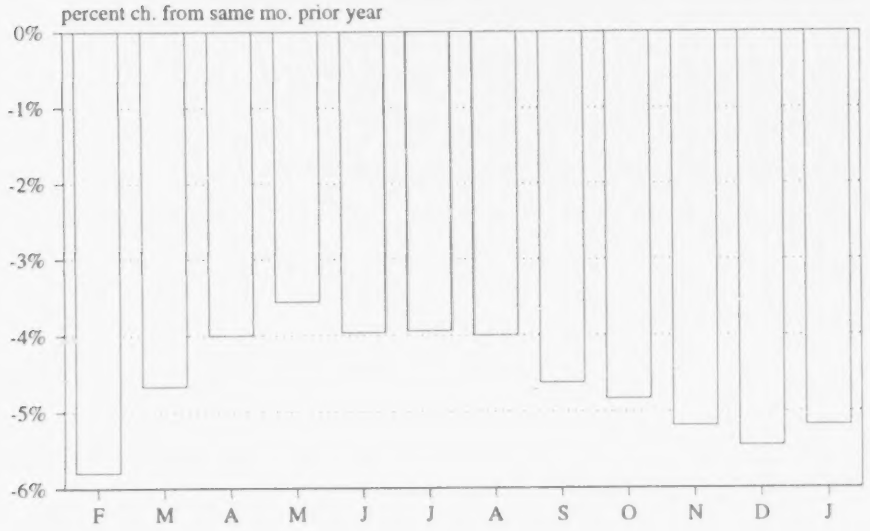
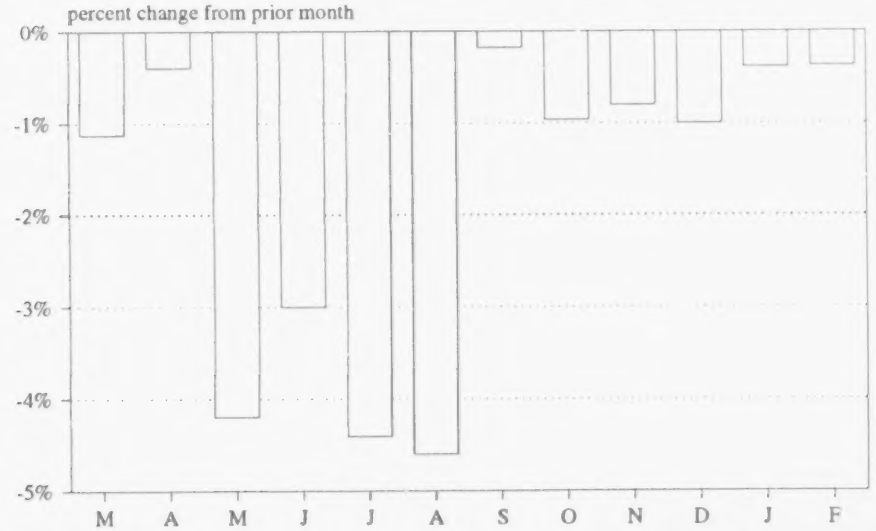
Computers & Peripherals
All Employees January 1992



Computers & Peripherals
Composite Price Index February 1992



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Industrial Electronics
U.S. Factory Data February 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	2,018	2,010	0.4%	1,947	1,970	-1.2%	3,762	3,769	-0.2%
New Orders	1,982	2,150	-7.8%	2,084	2,164	-3.7%	4,329	3,949	9.6%
Production	2,041	2,027	0.7%	1,786	1,996	-10.5%	3,390	3,784	-10.4%
Inventory	4,451	4,428	0.5%	3,953	4,655	-15.1%	NA	NA	
Unfilled Orders	5,720	5,813	-1.6%	5,345	6,129	-12.8%	NA	NA	
Book/Bill Ratio	0.98	1.07	-8.2%	1.07	1.10	-2.5%	NA	NA	
Inv/Sales Ratio	2.21	2.20	0.1%	2.03	2.36	-14.1%	NA	NA	
Unf/Sales Ratio	2.83	2.89	-2.0%	2.75	3.11	-11.8%	NA	NA	
Prod/Sales Ratio	1.01	1.01	0.3%	0.92	1.01	-9.5%	NA	NA	

Industrial Electronics Economic Summary

Seasonally adjusted factory sales of industrial electronics rose 0.4% from January 1992, while production increased 0.7%, resulting in a 0.5% gain in inventories. Unadjusted new orders declined 3.7% from February 1991, but have still grown 9.6% during the first two months of 1992 versus 1991. The growth in new orders has yet to spur production, which declined 10.4% year-to-date.

Seasonally adjusted January exports rose 16.3% from December 1991, while at the same time, imports declined 19.9%.

Total employment in the industrial electronics sector fell 5.6% from January 1991, while the number of production workers declined 8.7%.

The composite producer price index for this sector posted a nearly 2% increase versus February 1991. Each category making up the index showed an increase.

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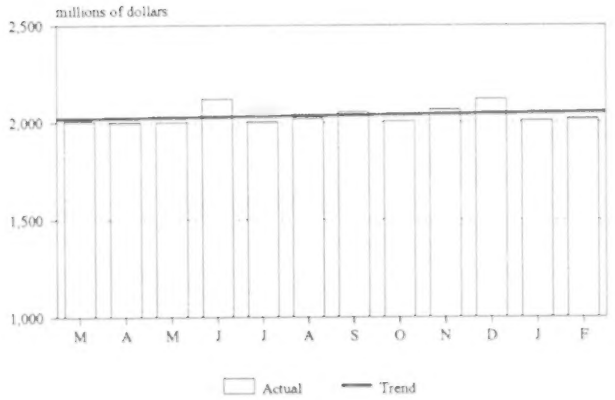
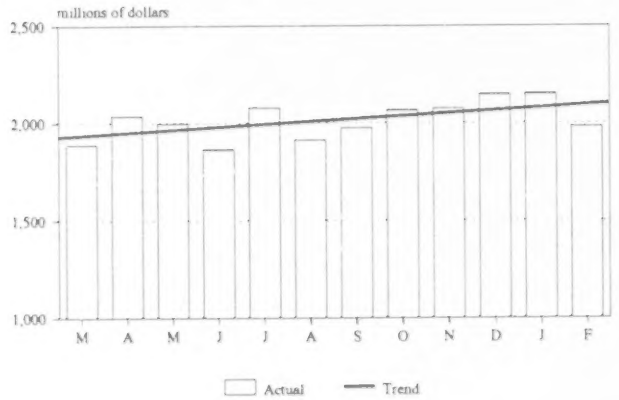
Industrial Electronics U.S. Factory Trends February 1992

(all data seasonally adjusted)

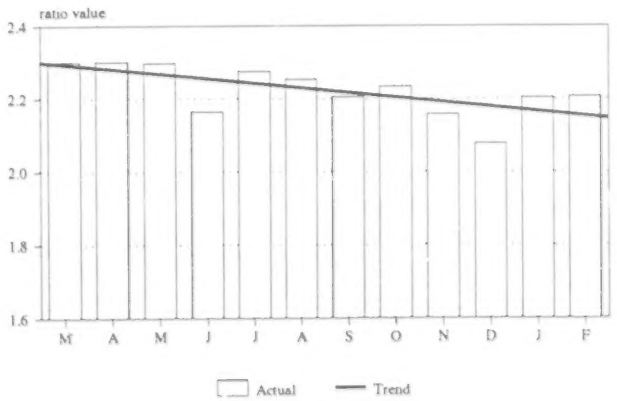
Factory Sales



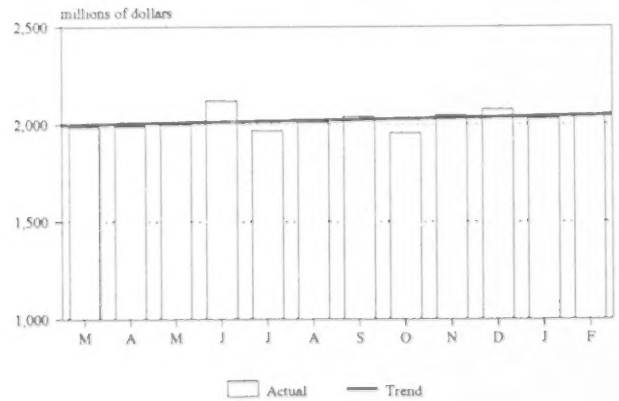
New Orders



Inventory/Sales Ratio



Production



Industrial Electronics Foreign Trade Summary

Import/Export Summary January 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS	173	216	-19.9%	171	224	-23.7%
EXPORTS	564	485	16.3%	557	602	-7.4%
BALANCE	391	269	45.4%	386	378	2.2%

Import/Export Country Summary January 1992

(not seasonally adj thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Japan	47,032	27.5%	Japan	86,403	15.5%
U.K.	22,458	13.1%	Canada	79,431	14.3%
Canada	22,247	13.0%	Germany	45,808	8.2%
Germany	20,870	12.2%	Mexico	35,508	6.4%
Mexico	13,242	7.7%	U.K.	34,873	6.3%
France	6,437	3.8%	France	26,961	4.8%
Taiwan	4,870	2.8%	Korea	28,860	5.2%
Switzerland	5,291	3.1%	Italy	18,380	3.3%
Sweden	4,172	2.4%	China	16,520	3.0%
Netherlands	3,543	2.1%	Taiwan	19,982	3.6%
Other	20,762	12.1%	Other	164,585	29.5%

Import/Export Product Summary January 1992

(not seasonally adj thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Industrial Robots	6,201	6,371	170
Testing/Analyzing Equipment	31,104	159,610	128,506
Measuring/Analyzing Equipment	55,617	195,732	140,114
Process/Control Devices	15,083	39,262	24,179
Other Electronic Machinery	62,918	156,336	93,418
Total	170,924	557,311	386,387

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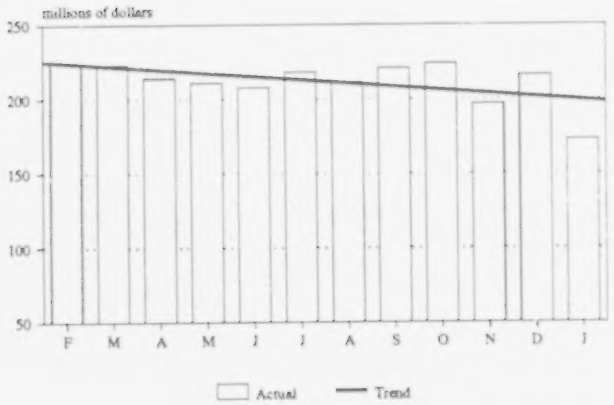
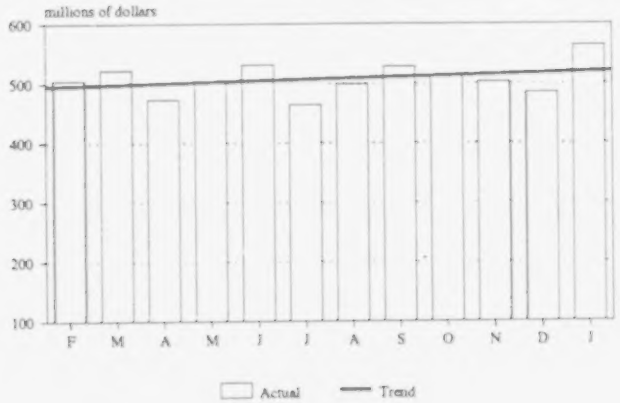
Industrial Electronics Trade Trends January 1992

(all data seasonally adjusted)

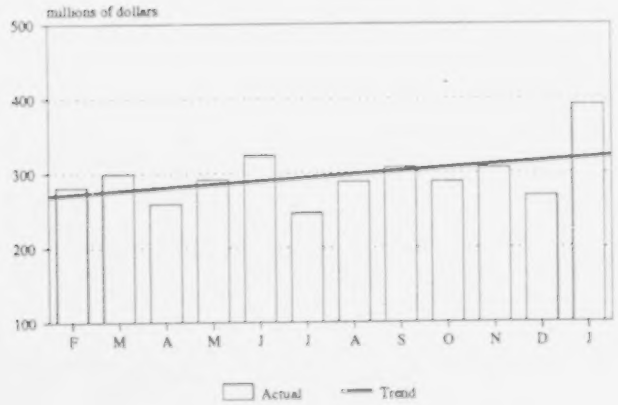
Imports



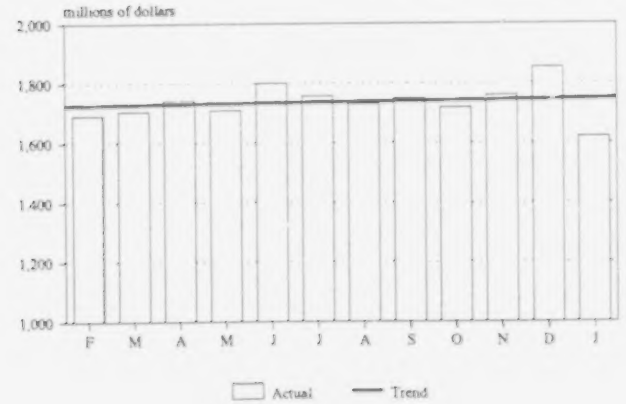
Exports



Balance of Trade



Consumption



Industrial Electronics Employment January 1992

(thousands of workers)

	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	125.8	137.8	-8.7%	126.8	-0.8%
Process Controls	31.9	34.1	-6.5%	32.1	-0.6%
Testing/Measuring	40.7	44.9	-9.4%	40.8	-0.2%
Other	53.2	58.8	-9.5%	53.9	-1.3%
ALL EMPLOYEES	242.4	256.9	-5.6%	243.5	-0.5%
Process Controls	63.1	66.1	-4.5%	63.4	-0.5%
Testing/Measuring	82.6	88.1	-6.2%	82.8	-0.2%
Other	96.7	102.7	-5.8%	97.3	-0.6%
HOURLY WAGE INDEX	115.3	111.1	3.8%	115.4	-0.1%
ANNUAL SALES/EMP[6]	$97,943	$95,595	2.5%	$97,290	0.7%

Industrial Electronics Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX	103.0	101.1	1.8%	102.9	0.1%
Testing/Measuring	101.7	101.7	0.1%	102.1	-0.3%
Nuclear Radiation	102.7	101.2	1.5%	102.6	0.1%
Process Controls	103.9	100.3	3.6%	103.1	0.8%
Other Equipment	104.2	100.4	3.8%	104.1	0.1%

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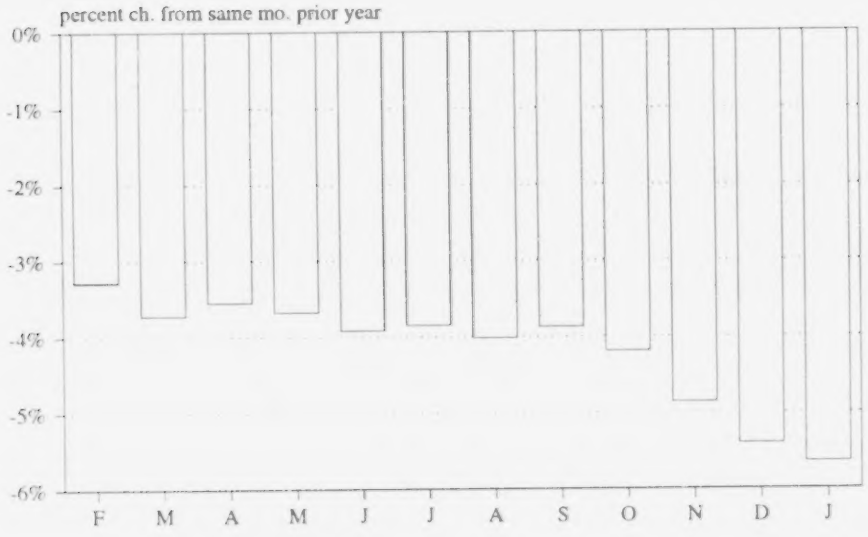
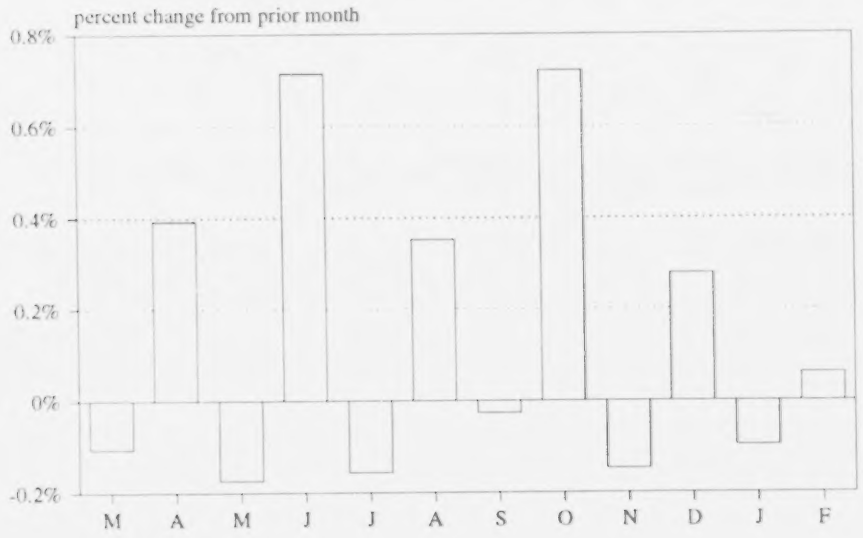
Industrial Electronics
All Employees January 1992



Industrial Electronics
Composite Price Index February 1992



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Electromedical Equipment
U.S. Factory Data February 1992
(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	632	633	-0.2%	640	628	1.9%	1,241	1,222	1.5%
New Orders	627	638	-1.8%	635	599	6.0%	1,240	1,206	2.8%
Production	629	626	0.4%	658	641	2.6%	1,274	1,245	2.3%
Inventory	1,387	1,390	-0.2%	1,394	1,330	4.8%	NA	NA	
Unfilled Orders	1,856	1,861	-0.3%	1,856	2,004	-7.4%	NA	NA	
Book/Bill Ratio	0.99	1.01	-1.6%	0.99	0.95	4.0%	NA	NA	
Inv/Sales Ratio	2.20	2.20	-0.1%	2.18	2.12	2.9%	NA	NA	
Unf/Sales Ratio	2.94	2.94	-0.1%	2.90	3.19	-9.1%	NA	NA	
Prod/Sales Ratio	1.00	0.99	0.6%	1.03	1.02	0.7%	NA	NA	

Electromedical Equipment Economic Summary

Sales of electromedical equipment continued to sag in February. On a seasonally adjusted basis, February sales declined at an annualized rate of 2.2%, while new orders declined 1.8% from the prior month. For the first two months of 1992, unadjusted factory sales grew just 1.5%.

While domestic sales have slowed, exports posted a strong gain in January. Exports, not adjusted for seasonal variations, rose 12.6% from January 1991.

The electromedical sector was the only electronics sector to show a year-to-year gain in employment during January. Total employment rose 3.7% from January 1991, although the number of production workers declined 9.4%. The hourly wage index in this sector was up sharply from January 1991, rising 10.9%.

The composite producer price index for electromedical equipment rose 1% from February 1991.

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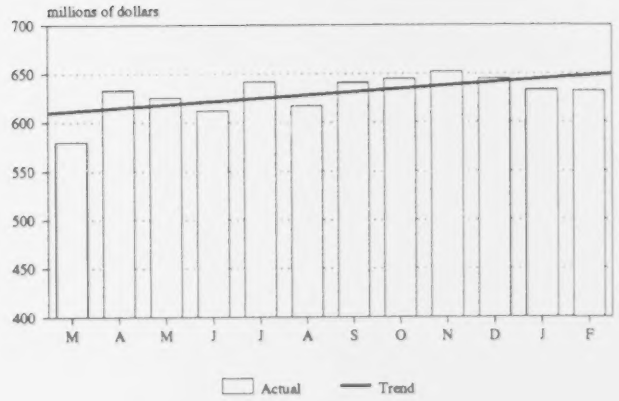
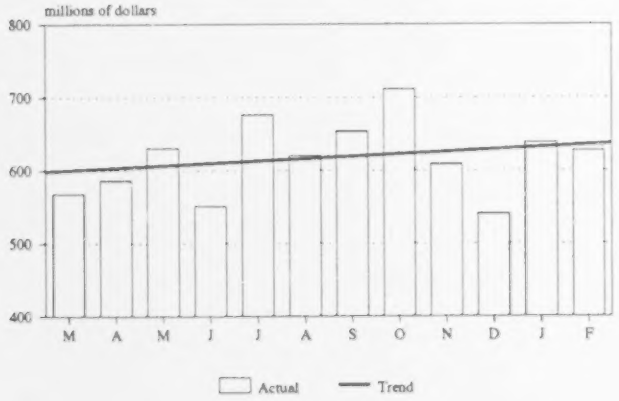
Electromedical Equip. U.S. Factory Trends February 1992

(all data seasonally adjusted)

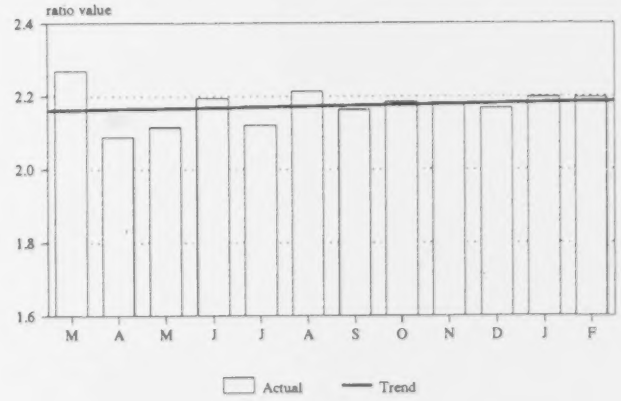
Factory Sales



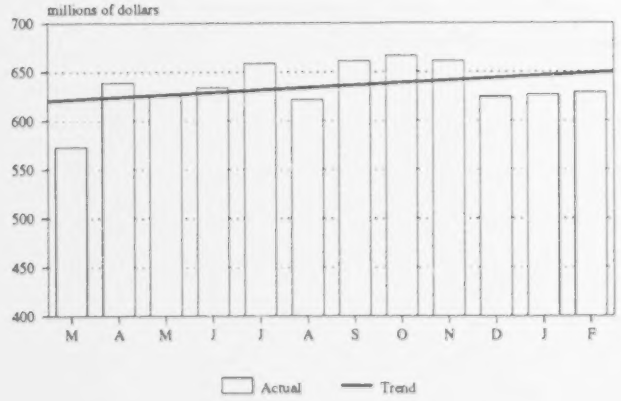
New Orders



Inventory/Sales Ratio



Production



Electromedical Equipment Foreign Trade Summary

Import/Export Summary January 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted		
	Jan 92	Dec 91	% ch.	Jan 92	Jan 91	% ch.
IMPORTS	191	194	-1.5%	170	159	6.7%
EXPORTS	268	256	4.7%	260	231	12.6%
BALANCE	77	62	24.2%	91	72	25.8%

Import/Export Country Summary January 1992

(not seasonally adjusted thousands of dollars)

IMPORTS	Jan 92	% of Tot	EXPORTS	Jan 92	% of Tot
Japan	66,394	39.1%	Japan	47,251	18.2%
Germany	44,998	26.5%	Germany	35,230	13.5%
France	11,399	6.7%	Canada	24,633	9.5%
Netherlands	10,611	6.3%	Netherlands	21,578	8.3%
Mexico	6,465	3.8%	France	13,030	5.0%
U.K.	5,427	3.2%	U.K.	12,403	4.8%
Sweden	2,830	1.7%	Sweden	12,175	4.7%
Israel	2,718	1.6%	Mexico	10,922	4.2%
Ireland	2,456	1.4%	Italy	10,804	4.2%
Canada	1,957	1.2%	Brazil	7,683	3.0%
Other	14,335	8.5%	Other	64,451	24.8%

Import/Export Product Summary January 1992

(not seasonally adjusted thousands of dollars)

	IMPORTS	EXPORTS	BALANCE
Diagnostic/Monitoring Equipment	94,197	196,656	102,459
X-Ray and Related Equipment	75,393	63,504	(11,889)
Total	169,590	260,160	90,570

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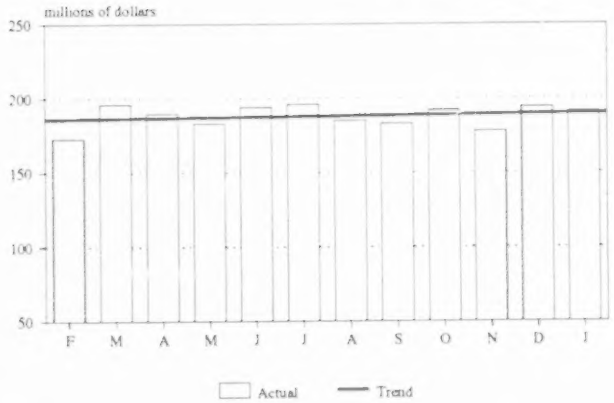
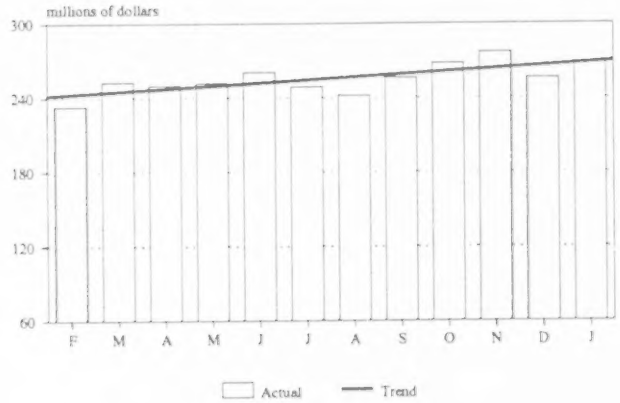
Electromedical Equipment Trade Trends January 1992

(all data seasonally adjusted)

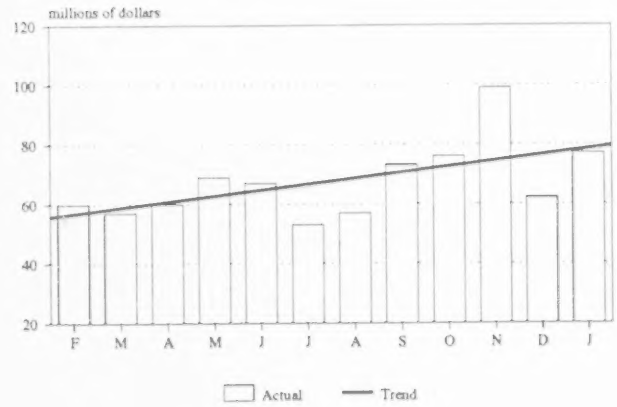
Imports



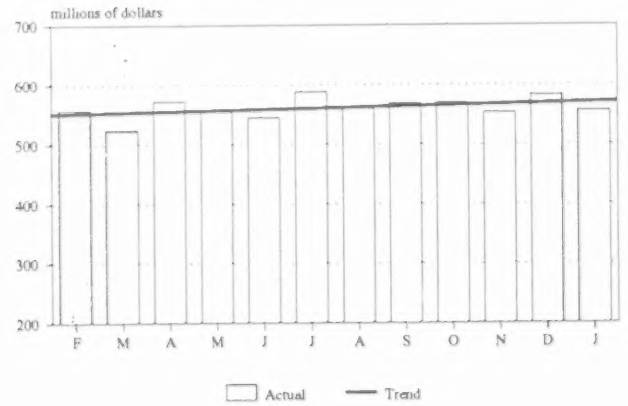
Exports



Balance of Trade



Consumption



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Electromedical Equipment Employment January 1992

(thousands of workers)

	Not Seasonally Adj				
	Jan 92	Jan 91	% ch.	Dec 91	% ch.
PRODUCTION WORKERS	15.5	17.1	-9.4%	15.4	0.6%
ALL EMPLOYEES	39.6	38.2	3.7%	39.7	-0.3%
HOURLY WAGE INDEX	121.0	109.1	10.9%	117.2	3.2%
ANNUAL SALES/EMP[6]	$193,606	$183,277	5.6%	$194,027	-0.2%

Electromedical Equipment Producer Price Indices February 1992

(12/90=100)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
COMPOSITE INDEX	101.3	100.2	1.0%	101.0	0.2%
Irradiation Equipment	102.0	100.1	1.9%	101.7	0.3%
Diagnostic/Monitoring	100.7	100.4	0.3%	100.3	0.4%
Electrotherapeutic	101.9	100.0	1.9%	102.2	-0.3%

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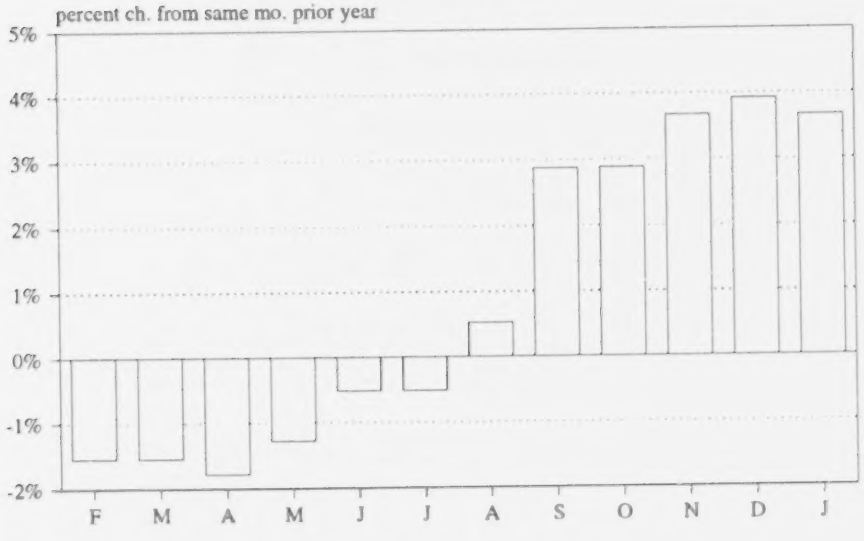
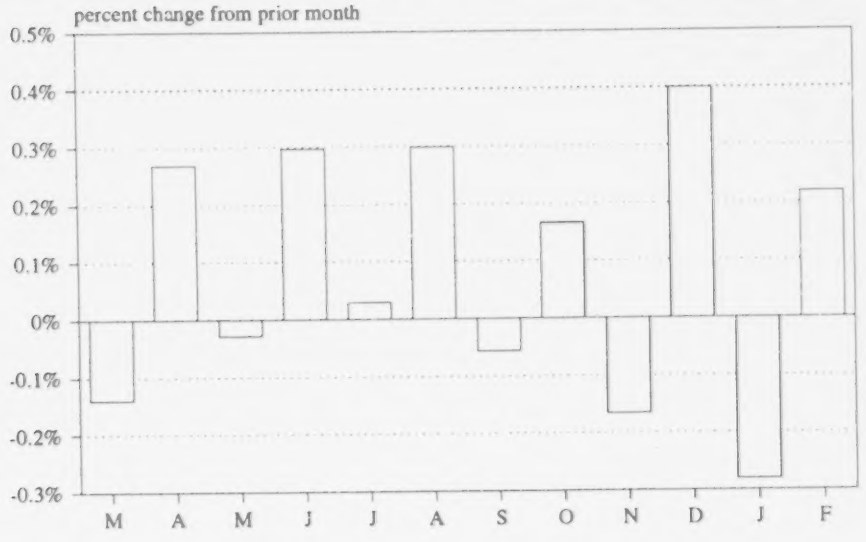
Electromedical Equipment
All Employees January 1992



Electromedical Equipment
Composite Price Index February 1992



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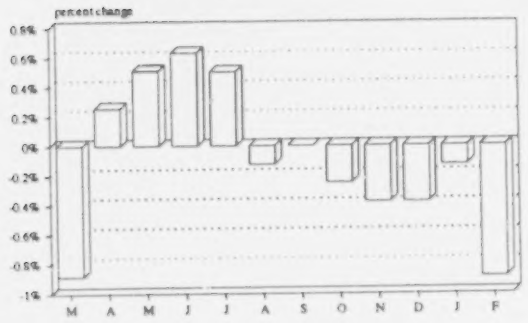
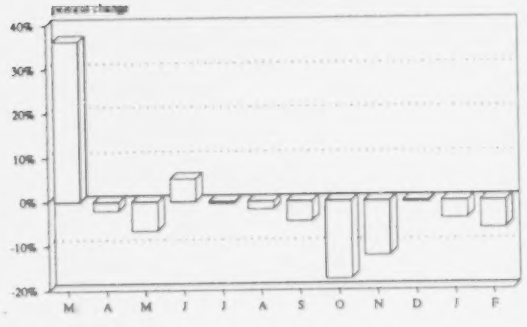
Capacity Utilization
(percent change from previous month)



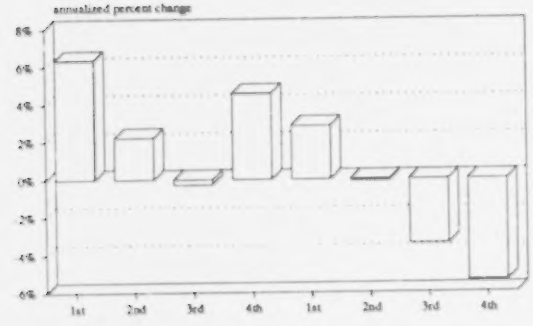
Source: Federal Reserve Board

Consumer Confidence Index
(percent change from previous month)



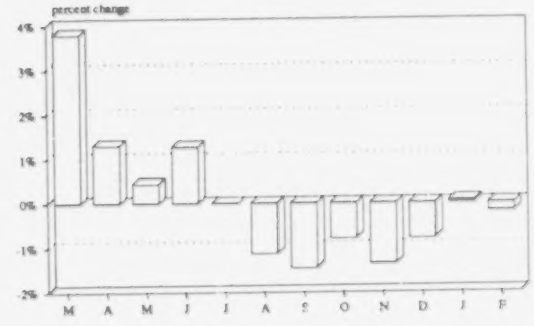
Source: Conference Board

Government Purchases
(quarter vs. previous quarter)



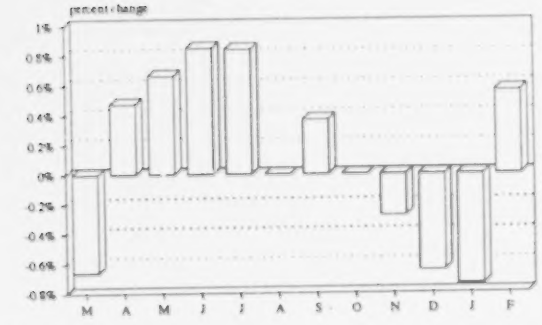
Source: U.S. Department of Commerce

Trade Weighted Value of Dollar
(percent change from previous month)



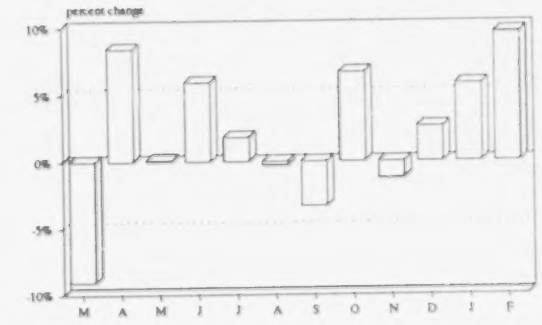
Source: Federal Reserve Bank of Atlanta

Industrial Production
(percent change from previous month)



Source: Federal Reserve Board

Housing Starts
(percent change from previous month)



Source: U.S. Department of Commerce

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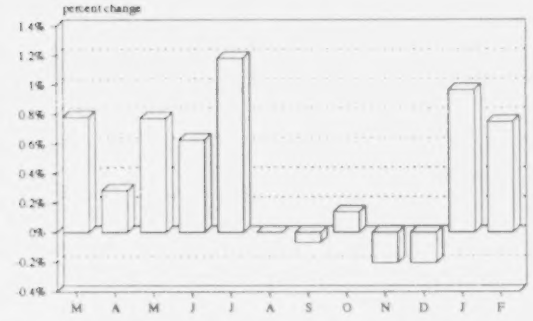
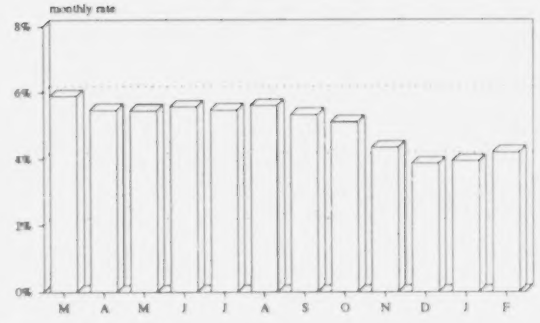
Leading Economic Indicators
(percent change from previous month)



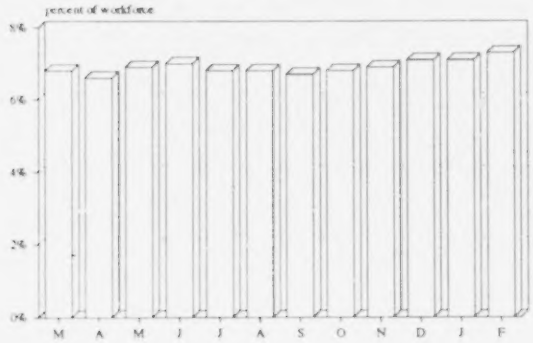
Source: U.S. Department of Commerce

90 Day T-Bill Rate
(end-of-month rate)



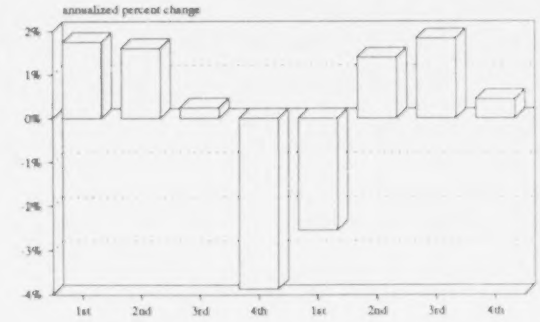
Source: Federal Reserve Board

Unemployment Rate



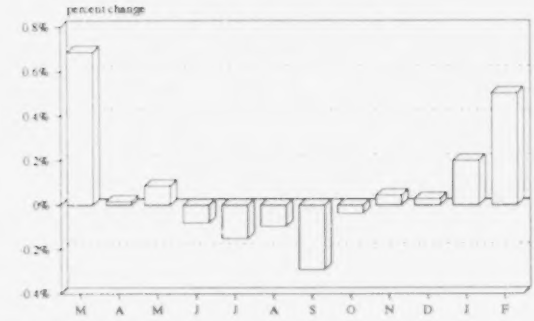
Source: U.S. Department of Labor

Real GDP
(quarter vs. previous quarter)



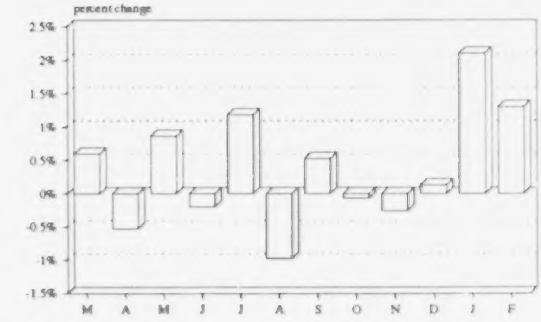
Source: U.S. Department of Commerce

Real Money Supply M-2
(percent change from previous month)



Source: Federal Reserve Board

Retail Sales
(percent change from previous month)



Source: U.S. Department of Commerce

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Footnotes

[1]Represents U.S. factory sales of electronics, comprised of electronic components, domestically-produced consumer electronics, telecommunications equipment, other specialized communications, computers & peripheral equipment, industrial electronics, electromedical equipment, and the estimated electronic content specific to the aerospace and automobile industries as well as computer related software and services.

[2]Represents imports for consumption, customs value.

[3]Represents total exports, including reexports.

[4]Represents the composite weighted average price index of the electronic industries. The index is comprised of industry indices from electronic components, consumer electronics (including imports), telecommunications equipment, other specialized communications, computers & peripheral equipment, industrial electronics, and electromedical equipment.

[5]Represents domestically-produced audio and video products, blank media products and electronic toys.

[6]Represents the ratio of total factory sales for a sector during the last 12-month period to average total employment in that sector during the same 12-month period.

[7]Represents total consumer electronics sales in the U.S., including imports.

[8]Represents the weighted producer price index of audio and video products sold in the U.S. market including imports.

Sources

U.S. Factory Data - U.S. Department of Commerce

Total Consumer Electronics Sales - EIA Marketing Services Department

Electronics Foreign Trade - U.S. Department of Commerce

Employment Data - Bureau of Labor Statistics

Producer Price Indices - Bureau of Labor Statistics, EIA Marketing Services

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